Department of the Treasury Internal Revenue Service

Check if applicable

Address change

Application pending

Name change

Initial return Terminated Amended return

For the 2010 calendar year, or tax year beginning

EARTH ISLAND INSTITUTE INC.

2150 ALLSTON WAY, #460

BERKELEY, CA 94704

F Name and address of principal officer

SAME AS C ABOVE

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SCANNED AUG 1 5 2011

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Inter (except black lung benefit trust or private black lung black lu

The organization may have to use a copy of this return to satisfy

pt From Income T	ax		2010				
the Internal Revenue Cod private foundation)	le						
to satisfy state reporting requiren	nents.		Inspection >				
, 2010, and ending			,				
	DEr	nployer	Identification Number				
	9	4-28	89684				
	E Telephone number						
		(510)	859-9113				
	G G	oss rece	upts \$ 10,926,319.				
H(a) is this	a group	return f	or affiliates? Yes X No				
H(b) Are all			ed? Yes No				
a)(1) or 527	allacit	a iist (si					
H(c) Group	exempt	ion rum	ber ►				
L Year of Formation 198	2	M Sta	te of legal domicile CA				

OMB No 1545-0047

1	Tax-exer	npt status X 501(c)(3) 501(c) (.) < (insert no.)	4947(a)(1) or 527		a iist (see iiisii u	chonsy
J	Websi	te: • WWW.EARTHISLAND.ORG	-		H(c) Group exemp	tion number 🕨	
κ	Form of	organization X Corporation Trust	Association Other >	L Year of Forr	nation 1982	M State of lega	al domicile CA
Pa	art I 🕵	Summary					
Activities & Governance	<u>Al</u> D P] 2 Ch 3 Nu 4 Nu 5 To 6 To 7 a To	efly describe the organization's mission ND SUPPORT PROJECTS THAT IVERSITY THAT SUSTAINS T ROJECTS PROMOTE THE CONS eck this box • [] if the organization mber of voting members of the govern mber of independent voting members tal number of individuals employed in tal number of volunteers (estimate if in tal unrelated business revenue from F t unrelated business taxable income f	COUNTERACT TH THE ENVIRONMENT ERVATION, PRES In discontinued its opera ning body (Part VI, line of the governing body calendar year 2010 (Pan necessary) Part VIII, column (C), lin	REATS TO THE I THROUGH_EDI ERVATION,_AND tions or disposed of r 1a) (Part VI, line 1b). art V, line 2a) ne 12	BIOLOGICAL UCATION ANI RESTORATIO nore than 25% c	AND CULT ACTIVIS N OF THE f its net asse 3 4 5 6 7a 7b	URAL
Revenue	9 Pro 10 Inv 11 Ott	ntributions and grants (Part VIII, line ogram service revenue (Part VIII, line restment income (Part VIII, column (A ner revenue (Part VIII, column (A), lin tal revenue – add lines 8 through 11	2g) .), lines 3, 4, and 7d) es 5, 6d, 8c, 9c, 10c, a		1,15	rear 8,761. 4,588. 1,904. 3,020. 8,273.	Current Year 9, 374, 491. 922, 260. 7, 289. 319, 945. 10, 623, 985.
Expenses	 13 Gr. 14 Be 15 Sa 16 Pro 16 Pro 16 To 17 Ot 18 To 19 Re 	ants and similar amounts paid (Part I) nefits paid to or for members (Part I) laries, other compensation, employee ofessional fundraising fees (Part IX, of tal fundraising expenses (Part IX, col her expenses (Part IX, column (A), In tal expenses Add lines 13-17 (must venue less expenses Subtract line 18	X, column (A), lines 1-3 , column (A), line 4) benefits (Part IX, colum olumn (A) - line 11e umn (D), line 25) umn (D), line 25) pes 11a-11d, 11f-24f) Qual Pat X, column (K)	හා mn (A), lines 5-10) D 762, 117	1,40 3,61 2 4,64 9,69 1,49	8,665. 3,807. 4,145. 9,892. 9,892. 9,509. 1,764.	1,268,024. 4,311,438. 4,473,064. 10,052,526. 571,459.
Not Assets or Fund Balancos	20 To 21 To 22 Ne	tal assets (Part X, line 16) tal liabilities (Part X, line 26) . t assets or fund balances. Subtract lin Signature Block	OGDEN, U		2,23	Current Year 66, 601. 97, 612. 98, 989.	End of Year 9,634,505. 2,498,494. 7,136,011.
Und corr Sig He	gn	of perjury, I declare that I have examined this returnation of preparer (other than officer) is based on Signature of officer JOHN KNOX Type or print name and tille	Irn, including accompanying sc all information of which prepare	nedules and statements, and er has any knowledge	Date	wledge and belief	/
Pa	id eparer	Print/Type preparer's name CARL T. HO Errm's name ► LE HO & COME	Preparer's signature CARL T. HO	Date	f/11 Check self-e	`L]"	in /A

	1			
Use Only	Firm's address	► 402 WESTLAKE CENTER	Firm's EIN	► N/A
	[DALY CITY, CA 94015	Phone no	(650)
May the IRS	discuss this r	return with the preparer shown above? (see instructions)		
RAA For Pa	nenwork Redu	uction Act Notice see the senarate instructions	12/21/10	-

12/21/10

(650)

758-1222

No Form 990 (2010)

4

X Yes

Forn	990 (2010) EARTH ISLAND INSTIT	TUTE INC.	94-2889684	Page 2
	Statement of Program Servic			
	Check if Schedule O contains a resp	onse to any question in this Part III		X
1	Briefly describe the organization's mission:			
	SEE SCHEDULE O			
	Did the organization undertake any significa	at program converse during the year whi	ab were pet listed on the prior	<u>_</u>
2	Form 990 or 990-EZ?	int program services during the year whit	Yes	X No
	If 'Yes,' describe these new services on Sch	nedule O		
3	Did the organization cease conducting, or m		ts, any program services?	X No
-	If 'Yes,' describe these changes on Schedul			
4	Describe the exempt purpose achievements	for each of the organization's three large	est program services by expenses. Section	on 501(c)(3)
	and 501(c)(4) organizations and section 494 expenses, and revenue, if any, for each pro	I7(a)(1) trusts are required to report the a gram service reported.	amount of grants and allocations to other	s, the total
4;		32,832. including grants of \$		03,942.)
	EARTH ISLAND PROMOTES THE C THROUGH VARIOUS PROGRAM SER			
	NETWORK SERVICES.	VICES WORLDWIDE ONDER THE		
			__	
				
41) (Code. 🗴 🖉 🧑) (Expenses 💲	including grants of \$) (Revenue \$)
				
40	: (Code) (Expenses \$	including grants of \$) (Revenue \$)
		·	·	
			·	
			_	
40	Other program services (Describe in Sched			
		luding grants of \$) (Revenue \$)
	e Total program service expenses ►	8,132,832.		
BAA		TEEA0102L 10/06/10	For	m 990 (2010)

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	1990 (2010) EARTH ISLAND INSTITUTE INC. 94-288988
Par	t IV Checklist of Required Schedules
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If 'Yes,' complete Schedule A
2	Is the organization required to complete Schedule B, Schedule of Contributors? (see instructions)
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If 'Yes,' complete Schedule C, Part I
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If 'Yes,' complete Schedule C, Part II
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If 'Yes,' complete Schedule C, Part III
6	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If 'Yes,' complete Schedule D, Part I
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If 'Yes,' complete Schedule D, Part II
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If 'Yes,' complete Schedule D, Part III
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If 'Yes,' complete Schedule D, Part IV
0	Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments? 'Yes,' complete Schedule D, Part V
1	If the organization's answer to any of the following questions is 'Yes', then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.
a	Did the organization report an amount for land, buildings and equipment in Part X, line 10? If 'Yes,' complete Schedule D, Part VI
L	

b Did the organization report an amount for investments— other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VII

c Did the organization report an amount for investments- program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VIII

d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part IX.

e Did the organization report an amount for other liabilities in Part X, line 25? If 'Yes,' complete Schedule D, Part X

f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If 'Yes,' complete Schedule D, Part X

12a Did the organization obtain separate, independent audited financial statements for the tax year? If 'Yes,' complete Schedule D, Parts XI, XII, and XIII

b Was the organization included in consolidated, independent audited financial statements for the tax year? If 'Yes,' and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional

13 Is the organization a school described in section 170(b)(1)(A)(ii)? If 'Yes,' complete Schedule E

14a Did the organization maintain an office, employees, or agents outside of the United States?

- **b** Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? If 'Yes,' complete Schedule F, Parts I and IV
- 15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If 'Yes,' complete Schedule F, Parts II and IV
- 16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? *If 'Yes,' complete Schedule F, Parts III and IV*
- 17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If 'Yes,' complete Schedule G, Part I (see instructions)
- 18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If 'Yes,' complete Schedule G, Part II
- 19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If 'Yes,' complete Schedule G, Part III
- 20 aDid the organization operate one or more hospitals? If 'Yes,' complete Schedule H

b If 'Yes' to line 20a, did the organization attach its audited financial statements to this return? **Note.** Some Form 990 filers that operate one or more hospitals must attach audited financial statements (see instructions)

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	1990 (2010) EARTH ISLAND INSTITUTE INC. 94-288968	4	P	'age 4
 R ai	Checklist of Required Schedules (continued)			
			Yes	No
21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If 'Yes,' complete Schedule I, Parts I and II	21	х	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If 'Yes,' complete Schedule I, Parts I and III	22		x
23	Did the organization answer 'Yes' to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If 'Yes,' complete Schedule J.	23		x
24 a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, and that was issued after December 31, 2002? If 'Yes,' answer lines 24b through 24d and complete Schedule K. If 'No,'go to line 25	24a		x
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		ļ
C	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
Ċ	Did the organization act as an 'on behalf of' issuer for bonds outstanding at any time during the year?	_24d		ļ
25 a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If 'Yes,' complete Schedule L, Part I	25a		x
t	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If 'Yes,' complete Schedule L, Part I	_25b		x
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If 'Yes,' complete Schedule L, Part II	26		<u>x</u>
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? If 'Yes,' complete Schedule L, Part III	27		x
	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions). A current or former officer, director, trustee, or key employee? If 'Yes,' complete Schedule L, Part IV.	28a	XXXX Notif	X
t	A family member of a current or former officer, director, trustee, or key employee? If 'Yes,' complete Schedule L, Part IV	28b		X
	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If 'Yes,' complete Schedule L, Part IV</i>	28c		X
29	Did the organization receive more than \$25,000 in non-cash contributions? If 'Yes,' complete Schedule M.	29		X
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If 'Yes,' complete Schedule M	30		X
31	Did the organization liquidate, terminate, or dissolve and cease operations? If 'Yes,' complete Schedule N, Part I	31	_ _	<u>X</u>
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If 'Yes,' complete Schedule N, Part II	32		<u>x</u>
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301.7701-3? If 'Yes,' complete Schedule R, Part I	33		<u>x</u>
34	Was the organization related to any tax-exempt or taxable entity? If 'Yes,' complete Schedule R, Parts II, III, IV, and V, line 1	34	Х	
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)?	35		X
a	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If 'Yes,' complete Schedule R, Part V, line 2 Yes X No			
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If 'Yes,' complete Schedule R, Part V, line 2	36	<u> </u>	x
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If 'Yes,' complete Schedule R, Part VI	37		x
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? Note. All Form 990 filers are required to complete Schedule O	38	х	
BAA		Form		(2010)

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Form 990 (2010) EARTH ISLAND INSTITUTE INC. 94-288	39684	Pa	age 5
Partive Statements Regarding Other IRS Filings and Tax Compliance			
Check if Schedule O contains a response to any question in this Part V .			Π
	•	Yes	No
1 a Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable 1a	170 200	5	
b Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable	0	and the second	~
			. ^т
c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gamil (gambling) winnings to prize winners?	ng 1c	X	
	19.3° ***		
2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax State- ments, filed for the calendar year ending with or within the year covered by this return 2a	120		
b If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	X	
Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file. (see instructions)		•	
3a Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	X	
b If 'Yes' has it filed a Form 990-T for this year? If 'No,' provide an explanation in Schedule O	3b	x	
4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over financial account in a foreign country (such as a bank account, securities account, or other financial account)?	, a 4a		Х
b If 'Yes,' enter the name of the foreign country: ►			
See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.		<u>،</u> ب	` <i>«</i>
5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a	*	Х
b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		X
c If 'Yes,' to line 5a or 5b, did the organization file Form 8886-T?	. 5c		<u></u>
	. 50		
6a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization			v
solicit any contributions that were not tax deductible?	6a		X
b If 'Yes,' did the organization include with every solicitation an express statement that such contributions or gifts we not tax deductible?	re 6b		
7 Organizations that may receive deductible contributions under section 170(c).	00 Rea 7	- 41 ·	*
		1	~
a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and	شا سيريكة قد م	······	v
services provided to the payor?	7a		X
b If 'Yes,' did the organization notify the donor of the value of the goods or services provided?	7b	+	
c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to Form 8282?	THE 7c		Х
d If 'Yes,' indicate the number of Forms 8282 filed during the year	1.4.9.1		 _^
e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e	° -	X
f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		X
g If the organization received a contribution of gualified intellectual property, did the organization file Form 8899			
as required?	7 g		
h if the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a			
Form 1098-C?	7 h		
8 Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did t	he	5	
supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business			
holdings at any time during the year?	8		<u>X</u>
9 Sponsoring organizations maintaining donor advised funds.	<u></u>	<u> </u>	·
a Did the organization make any taxable distributions under section 4966?	<u>9a</u>		
b Did the organization make a distribution to a donor, donor advisor, or related person?	9b	•	
10 Section 501(c)(7) organizations. Enter:			
a Initiation fees and capital contributions included on Part VIII, line 12 . 10a			×
b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b			
11 Section 501(c)(12) organizations. Enter:			
a Gross income from members or shareholders			î
b Gross income from other sources (Do not net amounts due or paid to other sources		45-%. 1	
against amounts due or received from them)			
12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
b If 'Yes,' enter the amount of tax-exempt interest received or accrued during the year 12b			
13 Section 501(c)(29) qualified nonprofit health insurance issuers.		, ، متشد .	
a is the organization licensed to issue qualified health plans in more than one state?	13a		
Note. See the instructions for additional information the organization must report on Schedule O.		÷. 1.	
b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans 13b			
c Enter the amount of reserves on hand			
	140	<u></u>	Х
14a Did the organization receive any payments for indoor tanning services during the tax year?	14a 14b	+	
b If 'Yes,' has it filed a Form 720 to report these payments? If 'No,' provide an explanation in Schedule O	Eorm !		2010

	n 990 (2010) EARTH ISLAND INSTITUTE INC. 94-2889684		Ρ	age 6
Pa	rt VI Governance, Management and Disclosure For each 'Yes' response to lines 2 through 7b belo a 'No' response to line 8a, 8b, or 10b below, describe the circumstances, processes, or chang Schedule O. See instructions.	ow, a jes i	and i n	for
	Check if Schedule O contains a response to any question in this Part VI			X
Sec	ction A. Governing Body and Management			
			Yes	No
	a Enter the number of voting members of the governing body at the end of the tax year 1a 10 b Enter the number of voting members included in line 1a, above, who are independent 1b 10			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee or key employee? SEE. SCHEDULE O	2	X	ڈ
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3		x
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		X
5	Did the organization become aware during the year of a significant diversion of the organization's assets?.	5		Х
6	Does the organization have members or stockholders?	6		X
7	a Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body?	7a		x
	b Are any decisions of the governing body subject to approval by members, stockholders, or other persons?	7 b		X
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following.		<u>`</u> %	
	a The governing body?.	8a	Х	
	b Each committee with authority to act on behalf of the governing body?	8b	Х	
9	Is there any officer, director or trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If 'Yes,' provide the names and addresses in Schedule Q	9		x
	ction B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)			
			Yes	No
10	a Does the organization have local chapters, branches, or affiliates?	10a		X
I	b If 'Yes,' does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?	10 Б		
11	a Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form? \Box	11 a	Х	
	b Describe in Schedule O the process, if any, used by the organization to review this Form 990 SEE SCHEDULE O	<u> </u>	* `	
		12a	Х	
	F	12b	X	
		12c	X	
		13	X	
	Does the organization have a written document retention and destruction policy? Did the process for determining compensation of the following persons include a review and approval by independent	14	X	-
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			, ^{**}
		15a		XX
	b Other officers of key employees of the organization If 'Yes' to line 15a or 15b, describe the process in Schedule O. (See instructions)	<u>15b</u>		
16	a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a	16a		X
1	b If 'Yes,' has the organization adopted a written policy or procedure requiring the organization to evaluate its	104		
	participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?	16b		4
	tion C. Disclosure			
17	List the states with which a copy of this Form 990 is required to be filed SEE SCHEDULE O			
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) avai inspection Indicate how you make these available. Check all that apply X Own website Another's website X Upon request	ulable	e for p	oublic
19	Describe in Schedule O whether (and if so, how) the organization makes its governing documents, conflict of interest policy statements available to the public SEE SCHEDULE O			incial
20	State the name, physical address, and telephone number of the person who possesses the books and records of the organ EARTH ISLAND INSTITUTE INC. 2150 ALLSTON WAY, STE 460 BERKELEY CA 94704 (51)			<u>-911</u>

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Form 990 (2010)

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Form 990 (2010) EARTH ISLAND INSTITUTE INC

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94-2889684

Page 7

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

• List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.

• List all of the organization's current key employees, if any See instructions for definition of 'key employee '

• List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations

• List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations

• List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order. individual trustees or directors; institutional trustees, officers; key employees; highest compensated employees, and former such persons.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

(A)	(B)			((2)			(D)	(E)	(F)
Name and title	Average	Pos	tion (hat app	ly)	Reportable	Reportable	Estimated
	hours per week (describe hours for related organiza- tions in Schedule O)	Individual trustee or director	Institutional trustee		Key employee	Highest compensated employee		compensation from the organization (W-2/1099-MISC)	compensation from related organizations (W-2/1099-MISC)	amount of other compensation from the organization and related organizations
(1) MICHAEL HATHAWAY	_	-								
VICE PRESIDENT	1	X		X	_			0.	0.	0.
(2) ROBERT WILKINSON	1									
PRES. EMERITUS	1	X						0.	<u> </u>	0.
(3) ALEX GIEDT										
TREASURER	1	X		X				0.	0.	0.
(4) KENNETH BROWER										
VICE PRESIDENT	1	X		X				0.	<u> 0</u> .	0.
(5) JOSH_FLOUM										
DIRECTOR	1	<u>X</u>						0.	0.	0.
(6) BARBARA BROWER	_									
DIRECTOR	1	X						0.	0.	0.
Ø WILL GREEN		ļ								
DIRECTOR	1	<u>X</u>						0.	<u> </u>	0.
(8) JOHN DE GRAAF										
DIRECTOR	1	X						0.	0.	0.
(9) JENNIFER SYNDER										
SECRETARY	1	X		X				0.	0.	0.
(10) MARTHA DAVIS										
PRESIDENT	1	X		Х				0.	<u> </u>	0.
(11) DAVID PHILLIPS										
EXECUTIVE DTR	40			X		_		87,557.	<u> </u>	11,560.
(12) JOHN KNOX										
EXECUTIVE DTR	40			X				69,422.	0.	11,565.
(13)	4									
	-									
(15)	-									
<u></u>										
	-									
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Form 990 (2010) EARTH ISLAND INSTITUTE IN	IC.								94-28896	84 Page 8
PartVIII Section A. Officers, Directors, Trust	tees, M	(ey	Em	plo	bye	es,	an			
(A)	(B)				c)			(D)	(E)	(F)
Name and title	Average hours per week (describe hours for related organi- zations in Sch O)		Institution	Officer		A Highest compensated		Reportable compensation from the organization (W-2/1099-MISC)	Reportable compensation from related organizations (W-2/1099-MISC)	Estimated amount of other compensation from the organization and related organizations
_(18)		_						· · · · · · · · · · · · · · · · · · ·		
(19)										
(20)										
(21)										
(22)										
							i			
<u>(27)</u>										
1 b Sub-total	_						•	156,979.	0	
c Total from continuation sheets to Part VII, Section d Total (add lines 1b and 1c)								<u>0.</u> 156,979.	0	
 d Total (add lines 1b and 1c) 2 Total number of individuals (including but not limite from the organization ► 0 				ab	ove)	wh	o re			
										Yes No
3 Did the organization list any former officer, director on line 1a? If 'Yes,' complete Schedule J for such in	ndıvıdua	a) .	•					• •		3 X
4 For any individual listed on line 1a, is the sum of re the organization and related organizations greater t such individual.	portable han \$15	e cor 50,00	npe 07	nsat If 'Y	ion 'es'	and com	oth plet	er compensation e Schedule J for	from	4 X
5 Did any person listed on line 1a receive or accrue c for services rendered to the organization? If 'Yes,' of	ompens complet	atio e Sc	n fro hed	om a ule ,	any <i>J fo</i>	unre r sua	elate ch p	ed organization or erson	Individual	5 X
Section B. Independent Contractors 1 Complete this table for your five highest compensat	od indo		Int	COL	itra	tors	tha	t received more t	han \$100 000 of	
compensation from the organization					maa				·	
(A) Name and business addres					_			(B Description	of services	(C) Compensation
PETER LAPIDUS CONSTRUCTION, INC. 1975 CRAVEN	S LANE	CI	ARP1	LNTI	ERI.	<u>A, (</u>	.A	BRIDGE CONSTR	UCTION	157,664.
										······
	<u> </u>									
2 Total number of independent contractors (including \$100,000 in compensation from the organization ►		lımı	ted	to th	iose	e list	ed a	bove) who receiv	ed more than	

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Form 990 (2010) EARTH ISLAND INSTITUTE INC.

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Pa	t VIII Statement of Revenue				
	· · · · · · · · · · · · · · · · · · ·	(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
<u>ب</u>	1a Federated campaigns .1a13,158.				
ANT	b Membership dues 1b 309, 233.				
NOU B	c Fundraising events . 1c				·
RAI	d Related organizations 1d				
۲.	e Government grants (contributions) 1e 661,774.				
SIN SIN					
E BUTI	f All other contributions, gifts, grants, and similar amounts not included above 1f 8, 390, 326.				
DO	g Noncash contributions included in lns 1a-1f: \$	5			
CONTRIBUTIONS, GIFTS, GRANTS AND OTHER SIMILAR AMOUNTS	h Total. Add lines 1a-1f	9,374,491.			
	Business Code		ê	(
/ENI	2a INT'L MARINE MAMMAL PROJ 811000	340,538.	340,538.		
RE	b GLOBAL SERVICE CORP. 561520	245,485.	245,485.		
ICE.	c BAY AREA WILDERNESS 711300	98,850.	98,850.		
ERV	d OTHER PROGRAMS 900099	75,529.	75,529.		
M S	e ADMIN FEE FOR WETLAND FD 561000	63,762.	63,762.		
GRA	f All other program service revenue	98,096.	98,096.		
PROGRAM SERVICE REVENUE	g Total. Add lines 2a-2f	922,260.			
	 3 Investment income (including dividends, interest and other similar amounts). 4 Income from investment of tax-exempt bond proceeds 	53,624.			53,624.
	5 Royalties	138,862.	138,862.		
	(i) Real (ii) Personal	100,002.	· · · · · · · · · · · · · · · · · · ·		
	6a Gross Rents	, - ,		ξ, .	
	b Less' rental expenses	,			
	c Rental income or (loss)	- 💰 '	*	3	
	d Net rental income or (loss)				
			3, W		~
	7a Gross amount from sales of 168, 261.				
		e ', w	· · • •	ţ	,
	b Less: cost or other basis and sales expenses. 214, 596.				
	c Gain or (loss) -46, 335.	`x +) v		
	d Net gain or (loss)	-46,335.			-46,335.
	8a Gross income from fundraising events				
DTHER REVENUE	(not including \$				
E	of contributions reported on line 1c).	·** · · ·	.,,	х.	
R R	See Part IV, line 18 . a 211,865.				
HE	b Less direct expenses b 79,671.		· .		
0	c Net income or (loss) from fundraising events	132,194.	10,398.		121,796.
	9a Gross income from gaming activities. See Part IV, line 19 a	~		*	
	b Less: direct expenses b				
	c Net income or (loss) from gaming activities				
	10a Gross sales of inventory, less returns and allowancesa36,985.b Less' cost of goods soldb8,067.				
	c Net income or (loss) from sales of inventory ►	28,918.	28,918.		
	Miscellaneous Revenue Business Code				
	11a JOURNAL SALE 511120	13,902.	13,902.		
	b ADVERTISING INCOME 541800	7,088.		7,088.	
	c LOSS ON DISPOSAL OF COMPU 900099	-1,019.	-1,019.		······································
	d All other revenue	,019.	£, V19.		
	e Total. Add lines 11a-11d ►	19,971.			:
	12 Total revenue. See instructions	10,623,985.	1,113,321.	7,088.	129,085.
		10,023,903.	,,,,	7,000.	Eorm 990 (2010)

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Form 990 (2010) EARTH ISLAND INSTITUTE INC.

Part IX Statement of Functional Expenses

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Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D)

	All other organizations must com not include amounts reported on lines 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) (D) Fundraising expenses
	Grants and other assistance to governments and organizations in the U.S. See Part IV, line 21	927,055.	927,055.		
2	Grants and other assistance to individuals in the U.S. See Part IV, line 22			\$\$	
	Grants and other assistance to governments, organizations, and individuals outside the U.S. See Part IV, lines 15 and 16	340,969.	340,969.		
4 5	Benefits paid to or for members Compensation of current officers, directors, trustees, and key employees	159,826.	21,986.	101,477.	36,363.
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)	0.	0.	0.	0.
7	Other salaries and wages	3,465,944.	2,712,011.	517,256.	236,677.
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)				
9	Other employee benefits	374,167.	282,139.	63,851.	28,177.
10	Payroll taxes	311,501.	234,886.	53,157.	23,458.
11	Fees for services (non-employees):				
a	Management				
t	Legal	20,674.		20,674.	
c	: Accounting	68,865.		68,865.	·
c	t Lobbying.				
e	Professional fundraising services. See Part IV, line 17		🕷 A 🗇 🦊 A 🖓	the second se	
f	Investment management fees				
ç	J Other	837,479.	780,808.	21,511.	35,160.
12	Advertising and promotion	234,075.	179,741.		54,334.
13	Office expenses				
14	Information technology				
15	Royalties				
16	Occupancy	365,524.	271,122.	65,498.	28,904.
17	Travel	841,464.	812,281.	20,248.	8,935.
18	Payments of travel or entertainment expenses for any federal, state, or local public officials.				
19	Conferences, conventions, and meetings	401,677.	390,236.	7,938.	<u>3,</u> 503.
20	Interest				
21	Payments to affiliates				
22	Depreciation, depletion, and amortization.	46,106.	<u> </u>	7,868.	3,472.
23	Insurance	55,003.	41,475.	9,386.	4,142.
24	Other expenses. Itemize expenses not covered above (List miscellaneous expenses	· ~ ~	}• • • •	~ · · · ·	×
	of line 24f. If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O.)		чу и и , 	* * *	»». ¢
a	SOUTH COAST HABITAT RESTORATIO	377,803.	377,803.	······································	
	MISC.	256,922.	193,731.	43,843.	19,348.
	POSTAGE AND SHIPPING	214,660.	78,476.	12,117.	124,067.
	OUTSIDE SERVICES	194,607.	162,762.	18,366.	13,479.
	PRINTING AND PUBLICATIONS	140,632.	113,725.	18,669.	8,238.
	All other expenses	417,573.	176,860.	106,853.	133,860.
25	Total functional expenses. Add lines 1 through 24f	10,052,526.	8,132,832.	1,157,577.	762,117.
	Joint costs. Check here ► If following SOP 98-2 (ASC 958-720). Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				

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Form 990 (2010) EARTH ISLAND INSTITUTE INC.

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			(A) Beginning of year		(B) End of year
	1	Cash – non-interest-bearing	823, 344.	1	2,559,894.
	2	Savings and temporary cash investments	2,343,621.	2	1,106,989.
	3	Pledges and grants receivable, net	1,269,027.	3	1,224,463.
ļ	4	Accounts receivable, net	130,746.	4	109,580.
	5	Receivables from current and former officers, directors, trustees, key employees,			
	5	and highest compensated employees. Complete Part II of Schedule L		5	
	6	Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary			· · · · · · · · · · · · · · · · · · ·
A	7	organizations (see instructions)		7	
ASSETS	8	Inventories for sale or use	2,358.	8	12,435.
E T	9	Prepaid expenses and deferred charges	77,363.	<u> </u>	100,828.
2	-		11,303.	3	
	10 a	Land, buildings, and equipment cost or other basis. Complete Part VI of Schedule D		», , , , , , , , , , , , , , , , , , ,	· · · ·
	b	Less. accumulated depreciation 10b 197, 282.	1,452,701.	10 c	1,479,726.
	11	Investments – publicly traded securities	797,740.	11	<u>1,389,221</u> .
	12	Investments – other securities See Part IV, line 11.		12	
	13	Investments – program-related See Part IV, line 11 .	· · ·	13	
	14	Intangible assets		14	
	15	Other assets. See Part IV, line 11	1,839,701.	15	1,651,369.
	16	Total assets. Add lines 1 through 15 (must equal line 34)	8,736,601.	16	9,634,505.
	17	Accounts payable and accrued expenses	283,974.	17	815,156.
	18	Grants payable		18	
.	19	Deferred revenue	12,429.	19	
Ĭ	20	Tax-exempt bond liabilities		20	
A B I	21	Escrow or custodial account liability Complete Part IV of Schedule D		21	
L L T	22	Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II		* t ⁻ 3 ⁴	1.
E	~~	of Schedule L	0.500	22	
s	23	Secured mortgages and notes payable to unrelated third parties.	2,500.	23	
Ì	24 25	Unsecured notes and loans payable to unrelated third parties Other liabilities. Complete Part X of Schedule D	1 029 700	24 25	1 602 220
	25 26	Total liabilities. Add lines 17 through 25	1,938,709. 2,237,612.	25	<u>1,683,338.</u> 2,498,494.
	20	Organizations that follow SFAS 117, check here X and complete lines	2,237,012.	20 * *	2,490,494.
N E T		27 through 29 and lines 33 and 34.		· · ·	›, ፪ [%]
A S	27	Unrestricted net assets	5,708,535.	27	6,796,807.
うらしまし	28	Temporarily restricted net assets	790,454.	28	339,204.
	29	Permanently restricted net assets		29	
R		Organizations that do not follow SFAS 117, check here ►	· · · · · · · · · · · · · · · · · · ·	,	14 -
E		lines 30 through 34.	Alter of the state	· ` ` `	
FUND	30	Capital stock or trust principal, or current funds .		30	
Ŗ	31	Paid-in or capital surplus, or land, building, or equipment fund		31	
Ĩ	32	Retained earnings, endowment, accumulated income, or other funds		32	
BALAZCES	33	Total net assets or fund balances	6,498,989.	33	7,136,011.
Ś	34	Total liabilities and net assets/fund balances.	8,736,601.	34	9,634,505.

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Form 990 (2010)

Form	990 (2010) EARTH ISLAND INSTITUTE INC.	4-2889684		Pa	age 12
Par	texis Reconciliation of Net Assets				
	Check if Schedule O contains a response to any question in this Part XI	•			X
1	Total revenue (must equal Part VIII, column (A), line 12).		10,6		
2	Total expenses (must equal Part IX, column (A), line 25)		<u>10,0</u>		
3	Revenue less expenses. Subtract line 2 from line 1	3		71,4	
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4		98,9	
5	Other changes in net assets or fund balances (explain in Schedule O) SEE SCHEDULE O .	5		<u>65, 9</u>	<u>63.</u>
	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6	7,1	36,0)11.
Par	t XII Financial Statements and Reporting				
	Check if Schedule O contains a response to any question in this Part XII				
1	Accounting method used to prepare the Form 990: Cash X Accrual Other			Yes	No
	If the organization changed its method of accounting from a prior year or checked 'Other,' explain in Schedule O.		- · ·	, e`	۱۲ []
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		X
b	Were the organization's financial statements audited by an independent accountant?		2b	Х	
c	If 'Yes' to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight review, or compilation of its financial statements and selection of an independent accountant?	of the audit,	2c	Х	
	If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O				s P
d	If 'Yes' to line 2a or 2b, check a box below to indicate whether the financial statements for the year were separate basis, consolidated basis, or both:	issued on a		•	À.
	X Separate basis Consolidated basis Both consolidated and separate basis			<u> </u>	· `'
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in Audit Act and OMB Circular A-133?	the Single	3a		x
b	If 'Yes,' did the organization undergo the required audit or audits? If the organization did not undergo the or audits, explain why in Schedule O and describe any steps taken to undergo such audits.	required audit	3b		
BAA			Form	990 ((2010)

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Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

OMB No 1545-0047 2010

Open to	Public
Inspec	tion:

Department Internal Rev			► Attach to F	Form 990 or Form 990-E	Z.►Se	e separa	ate instr	uctions			Inspect	ion	1
Name of th	e organ	ization							Employe	identificat	tion number		
EARTH	ISI	AND INST	TITUTE INC.						94-28	389684	1		
The second s				s (All organizations					See II	nstruct	ions.		
The orga	nızatı	on is not a pr	rivate foundation becaus	se it is (For lines 1 thro	ugh 11,	check o	nly one	box)					
1	A ch	urch, convent	tion of churches or asso	ciation of churches des	cribed ir	section	170(b)	(1)(A)(i).					
2	A sc	hool describe	d in section 170(b)(1)(A	Xii). (Attach Schedule I	E.)								
3		•	• •	ce organization describe									
4			5	f in conjunction with a h	nospital	describe	d in sec	tion 170)(b)(1)(А	()(iii) Er	ter the hospi	tal's	
5	l An o	e, city, and st rganization o b)(1)(A)(iv). (of a college or university	y owned	or oper	ated by	a gover	nmenta	l unit de	scribed in sea	tion	
6	A fee	deral, state, o	or local government or g	overnmental unit descri	ibed in s	ection 1	70(b)(1)	(A)(v).					
7 🕅	in se	ction 170(b)((1)(A)(vi). (Complete Pa			_	vernme	ntal unit	or from	n the ger	neral public d	escrib	ed
8	-	-		70(b)(1)(A)(vi). (Comple									
9	from inves	activities rela	ated to its exempt funct	 more than 33-1/3% o ions – subject to certail staxable income (less omplete Part III.) 	n except	tions, an	d (2) no	more t	han 33-	1/3% of	its support fre	om ar	OSS
10	An o	rganization o	rganized and operated	exclusively to test for pu	ublic safe	ety. See	section	i 509(a)((4).				
11	more	nublicly sun	ported organizations de	exclusively for the bene scribed in section 509(a ition and complete lines	a)(1) or s	section 5	509(a)(2	ctions o) See s	f, or ca ection !	rry out ti 5 09(a)(3)	ne purposes o . Check the l	of one box th	or at
	a	Туре І	b Type II	c 🗌 Type II	I — Fune	ctionally	integrat	ed		d 🗌	Type III – C	Other	
e 🗌	' othe	hecking this t than founda on 509(a)(2)	pox, I certify that the org tion managers and othe	ganization is not control er than one or more pub	led direc licly sup	otly or in oported o	directly organiza	by one tions de	or more scribed	disqual in section	ified persons on 509(a)(1) o	or	
f	If the	e organization k this box	n received a written dete	ermination from the IRS	that is a	a Type I,	, Type II	or Type	e III sup	porting	organization,		Π
g			2006, has the organizat	ion accepted any gift o	or contrib	oution fro	om anv	of the fo	ollowina	persons	?		
5	••	j ,	,									'es	No
	(i)	A person wh below, the g	no directly or indirectly o joverning body of the su	controls, either alone or ipported organization?	togethe	r with pe	ersons d	escribed	d in (ii)	and (III)	11 g (i)		
	(ii)	A family me	mber of a person descr	ibed in (i) above?.					•		11 g (ii)		
	(iii)	A 35% contr	rolled entity of a person	described in (i) or (ii) a	bove?	•			•		11 g (iii)		
<u>h</u>	Prov	ide the follow	ing information about th	ne supported organization	on(s).								
		me of supported organization	(iı) EIN	(iii) Type of organization (described on lines 1-9 above or IRC section (see instructions))	organu column (your g	Is the zation in i) listed in overning ment?	(v) Did y the organ columi your su	ization in	organiz	s the ation in nn (i) ed in the S ?	(vıı) Amount o '	f suppo	rt
					Yes	No	Yes	No	Yes	No			
(A)			}		ļ]							
<u>(A)</u>					+					├─ ─-{			.
<u>(B)</u>						<u> </u>							
(C)													_
<u>(D)</u>					ļ								
(E)													
Total						,		3.6d ¹ .		τ.			
	r Pan	erwork Reduc	ction Act Notice, see th	e Instructions for Form	990 or 9	90-F7			chedule		m 990 or 990	.F7) 2	2010

Schedule A (Form 990 or 990-EZ) 2010 EARTH ISLAND INSTITUTE INC.

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Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	tion A. Public Support	· · · · · · · · · · · · · · · · · · ·	· · · ·				·
Cale begi	ndar year (or fiscal year nning in) ►	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
1	1 Gifts, grants, contributions, and membership fees received. (Do not include 'unusual grants.') 5,278,588. 8,214,278. 9,442,621. 9,808,213. 9,374,491. 42						
2	Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf						0.
3	The value of services or facilities furnished by a governmental unit to the organization without charge						0.
4	Total. Add lines 1 through 3	5,278,588.	8,214,278.	9,442,621.	9,808,213.	9,374,491.	42,118,191.
5	The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount		ំ សមត្ថភិ ជាដែរ ភេទ។ សេទស្តេតស្តែរីភ្នំទៅកំពុះ សេ	Та на∰Z+,++		, ≦ , , on 	
6	shown on line 11, column (f) Public support. Subtract line 5 from line 4					1 10 10 10 10 10 10 10 10 10 10 10 10 10	3,341,616. 38,776,575.
Sec	tion B. Total Support	* ************************************	(<u>))* ~</u>	-139 , 4 5 1	n (1)	arina rusa	50, 110, 515.
Cale	ndar year (or fiscal year nning in) ►	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
7	Amounts from line 4 .	5,278,588.	8,214,278.	9,442,621.	9,808,213.	9,374,491.	42,118,191.
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources.	102,044.	108,424.	70,456.	55,496.	192,486.	528,906.
9	Net income from unrelated business activities, whether or not the business is regularly carried on			-6,911.	-15,050.	-11,897.	-33,858.
10	Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV.) SEE PART . IV	18,196.	19,599.	15,726.	28,921.	13,902.	96,344.
11	Total support. Add lines 7 through 10					ດ ຢູ່ນີ້ ເຊີຍ ເຊີຍ - ນີ້ເຊີຍ - ນີ້ເຊິ່ງ - ນີ້ເຊິ່ງ - ນີ້ເຊິ່ງ - ນີ້ເຊິ່ງ - ນີ້ເຊິ່ງ - ນີ້ - ນີ - ນີ - - ນີ - - - - - - - - - - - - - - - - - - -	42,709,583.
12	Gross receipts from related activ	vities, etc (see ins	tructions) .		• •	12	5,714,996.
	First five years. If the Form 990 organization, check this box and	stop here		nd, third, fourth, c	or fifth tax year as	a section 501(c)	(3) ▶ □
	tion C. Computation of Pu		¥				
	Public support percentage for 20	• •		ne 11, column (f))	••••	. 14	90.8%
15	Public support percentage from	2009 Schedule A,	Part II, line 14	•	••	. 15	88.7%
16a	a 33-1/3% support test – 2010. If and stop here. The organization	the organization of qualifies as a pul	lid not check the lolicly supported o	box on line 13, ar rganization	nd the line 14 is 3 ·	3-1/3% or more, o	check this box
ł	33-1/3% support test – 2009. If and stop here . The organization	the organization o qualifies as a put	lid not check a bo blicly supported of	ox on line 13 or 16 rganization	5a, and line 15 is	33-1/3% or more,	, check this box ►
17 a	10%-facts-and-circumstances te or more, and if the organization the organization meets the 'facts	meets the 'facts-a	and-circumstance	s' test, check this	box and stop her	e. Explain in Par	t IV how
	10%-facts-and-circumstances te or more, and if the organization organization meets the 'facts-an	meets the 'facts-a d-circumstances'	and-circumstances test. The organiz	s' test, check this ation qualifies as	box and stop her a publicly suppor	e. Explain in Parted organization	t IV how the ►
<u>18</u> BAA	Private foundation. If the organi	zation did not che	ck a box on line	13, 16a, 16b, 17a			structions ► 90 or 990-EZ) 2010
D A A					30	neuule 🗛 (LOHII 3	JU UL JJU"LZJ ZU U

Page 2

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Schedule A (Form 990 or 990-EZ) 2010 EARTH ISLAND INSTITUTE INC.

Part III' Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Sec	tion A. Public Support						
	dar year (or fiscal yr beginning in)► Gifts, grants, contributions and membership fees received. (Do not include	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
2	any 'unusual grants.') Gross receipts from admis- sions, merchandise sold or services performed, or facilities furnished in any activity that is						
-	related to the organization's tax-exempt purpose						
3	Gross receipts from activities that are not an unrelated trade or business under section 513						
4 5	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf The value of services or						
	facilities furnished by a governmental unit to the organization without charge						
	Total. Add lines 1 through 5 Amounts included on lines 1, 2, and 3 received from disqualified persons						
b	Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
С	Add lines 7a and 7b .						
8	Public support (Subtract line 7c from line 6.)				· À 🌲		
<u>Sec</u>	tion B. Total Support						
	dar year (or fıscal yr beginning in)►	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
10 a	Amounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalities and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
	Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						······
12	Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV.)						
13	Total support. (Add Ins 9, 10c, 11, and 12)						
14	First five years. If the Form 990 organization, check this box and	stop here	<u>.</u>	ond, third, fourth, o	r fifth tax year as	a section 501(c)((3) ►
Sec	tion C. Computation of Pul	<u>blic Support P</u>	ercentage				
15	Public support percentage for 20	10 (line 8, columi	n (f) divided by li	ne 13, column (f))		_15	00
	Public support percentage from 2					16	010
Sec	tion D. Computation of Inv	estment Incor	<u>ne Percentag</u>	e			
17	Investment income percentage for	or 2010 (line 10c,	column (f) divide	ed by line 13, colui	mn (f))	. 17	0 ⁰
	Investment income percentage fr					18	00
	33-1/3% support tests - 2010. If is not more than 33-1/3%, check						
h							
	33-1/3% support tests – 2009. If line 18 is not more than 33-1/3% Private foundation. If the organiz	, check this box a	and stop here. Th	ne organization qua	alifies as a public	ly supported orga	3-1/3%, and nization ►

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Schedule A (Form 990 or 990-EZ) 2010

94-2889684

Schedule A (Form 990 or 990-EZ) 2010	EARTH ISLAND	INSTITUTE INC.	94-2889684	Page 4
Ran Supplemental Informati	ion. Complete this	s part to provide the	explanations required by Part II,	line 10;
Part II, line 1/a or 1/b; (See instructions).	and Part III, line	12. Also complete t	his part for any additional informa	ation.

Schedule A (Form 990 or 990-EZ) 2010

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2010 SC	HEDULE	A, PART I	V - SUPPI	LEMENTA	L INF	ORMA ⁻	ΓΙΟΝ	I PAGE
LIENT EARTH		EARTH I	SLAND INSTI	TUTE INC.				94-288968
7/19/11								10:21PI
PART II, LINE 10 - O	THER INCOM	1E						
NATURE AND SOURC	E	2010	2009	2008		2007		2006
JOURNAL SALES	TOTAL Ş	<u>13,902.</u> 13,902.	<u>28,921</u> . \$ 28,921.	<u>15,726</u> \$ 15,726	<u>.</u> s	<u>19,599.</u> 19,599.	5	<u>18,196.</u> 18,196.
			<u> </u>	<u> </u>	<u>··</u> <u>·</u>		<u> </u>	

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SCHEDULE C (Form 990 or 990-EZ)	Politic	al Campaign and I	obbying Activ	lities	OMB No 1545-0047
,	-	Exempt From Income Tax			2010
Department of the Treasury		Complete if the organizatio			• • Open to Public
nternal Revenue Service		Form 990 or Form 990-EZ			Inspection
		Part IV, line 3, or Form 990 arts I-A and B. Do not comp		olitical Campaign Activ	lities), then
		organizations: Complete Pa		Do not complete Part I-	B.
	ations. Complete Part I-A				
f the organization ans	wered 'Yes,' to Form 990,	Part IV, line 4, or Form 990	-EZ, Part VI, line 47 (l	_obbying Activities), th	en
 Section 501(c)(3) o 	ganizations that have file	d Form 5768 (election unde	r section 501(h)): Coi	nplete Part II-A. Do not	complete Part II-B
Part II-A.	•	T filed Form 5768 (election		•	·
•		Part IV, line 5 (Proxy Tax) (or Form 990-EZ, Part	v, line 35a (Proxy Tax),	then
ame of organization	5), or (6) organizations: (Employer Identifica	tion number
EARTH ISLAND I	NSTITUTE INC			94-288968	
		is exempt under secti	on 501(c) or is a		
		direct and indirect political of			
2 Political expenditi	•			. ►\$	
3 Volunteer hours					
Part I-B Complete	e if the organization	is exempt under secti	on 501(c)(3).		
		d by the organization under		►\$	
	-	d by organization managers		► \$	(
	•	tax, did it file Form 4720 for			Yes N
4a Was a correction					Yes N
b If 'Yes,' describe	n Part IV				
Part I-C Complete	e if the organization	is exempt under secti	on 501(c) , excep	t section 501(c)(3).	
1 Enter the amount	directly expended by the	filing organization for section	on 527 exempt function	n activities. 🕨 🕈	
2 Enter the amount function activities	of the filing organization'	s funds contributed to other	organizations for sec	tion 527 exempt ►\$	
3 Total exempt fund line 17b	tion expenditures. Add lir	nes 1 and 2. Enter here and	on Form 1120-POL,	. ►\$	
4 Did the filing orga	nızatıon file Form 1120-P	OL for this year?			Yes N
organization made amount of politica	e payments. For each org I contributions received the	Identification number (EIN) anization listed, enter the a nat were promptly and direc littee (PAC). If additional spa	mount paid from the t tly delivered to a sepa	filing organization's fund arate political organizati	Is Also enter the on, such as a separa
(a) Name		(b) Address	(c) EIN	(d) Amount paid from filing organization's funds If none, enter-0-	(e) Amount of political contributions received an promptly and directly delivered to a separate political organization if none, enter -0-
(1)					
(2)					
(3)					
(4)					
(5)					
(6)					
		ctions for Form 990 or 990-EZ.		Schedule C (For	

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Schedule C (Form 990 or 990 EZ) 2010 EARTH ISLA	AND INSTITUTE INC.	94-2889	684 Page 2
Part II-A Complete if the organizati section 501(h)).	on is exempt under section 501(c)(3) and	filed Form 5768 (ele	ection under
A Check If the filing organization be	elongs to an affiliated group		, <u>_</u>
B Check ► I if the filing organization cl	necked box A and 'limited control' provisions apply.		
Limits on Lob (The term 'expenditures' m	bying Expenditures eans amounts paid or incurred.)	(a) Filing organization's totals	(b) Affiliated group totals
1 a Total lobbying expenditures to influence	public opinion (grass roots lobbying)	17,012.	
b Total lobbying expenditures to influence	a legislative body (direct lobbying)	915.	
c Total lobbying expenditures (add lines 1a	and 1b)	17,927.	0.
d Other exempt purpose expenditures		10,015,614.	
e Total exempt purpose expenditures (add	lines 1c and 1d)	10,033,541.	0.
f Lobbying nontaxable amount. Enter the a both columns	amount from the following table in	651,677.	
If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:	· · · · · · · · · · · · · · · · · · ·	
Not over \$500,000	20% of the amount on line 1e.	·* , , , ,	• * *
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000.	· * *	,
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000.		
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000		
Over \$17,000,000	\$1,000,000.	· · · · · · · · · · · · · · · · · · ·	
g Grassroots nontaxable amount (enter 25	% of line 1f)	162,919.	0.
h Subtract line 1g from line 1a If zero or le	ess, enter -0	0.	0.
i Subtract line 1f from line 1c. If zero or le	ss, enter -0-	0.	0.

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j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?

4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 2a through 2f.)

	Lobbying Expenditures During 4-Year Averaging Period								
Calendar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) Total				
2a Lobbying non-taxable amount	_548,997.	694,325.	633,605.	651,677.	2,528,604.				
b Lobbying ceiling amount (150% of line 2a, column (e))					3,792,906.				
c Total lobbying expenditures	72,235.	48,661.	33,305.	17,927.	172,128.				
d Grassroots nontaxable amount	137,249.	173,581.	158,401.	162,919.	632,150.				
e Grassroots ceiling amount (150% of line 2d, column (e))					948,225.				
f Grassroots lobbying expenditures	68,070.	1,901.	28,206.	17,012.	115,189.				

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Schedule C (Form 990 or 990-EZ) 2010

Yes No

Schedule C (Form 990 or 990-EZ) 2010 EARTH ISLAND INSTITUTE INC.

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Part IFB Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

	(a)	(b)
	Yes	No	Amount
1 During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of.			
a Volunteers?			
b Paid staff or management (include compensation in expenses reported on lines 1c through 1)? c Media advertisements?			
d Mailings to members, legislators, or the public?			
e Publications, or published or broadcast statements?			
f Grants to other organizations for lobbying purposes?			· · · · · · · · · · · · · · · · · · ·
g Direct contact with legislators, their staffs, government officials, or a legislative body?			
• • • • • • • • •		<u> </u>	
h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?			·
i Other activities? If 'Yes,' describe in Part IV			·
j Total. Add lines 1c through 1			
2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?	A. war i		
b If 'Yes,' enter the amount of any tax incurred under section 4912	in the second		
c If 'Yes,' enter the amount of any tax incurred by organization managers under section 4912	<u> 1997</u>	2834	·
d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			
Partilli A Complete if the organization is exempt under section 501(c)(4), section 50 section 501(c)(6).	n(c)(5)), or	
			Yes No
1 Were substantially all (90% or more) dues received nondeductible by members?		•	
2 Did the organization make only in-house lobbying expenditures of \$2,000 or less?	••		2
3 Did the organization agree to carryover lobbying and political expenditures from the prior year?			3
Rarcilli B Complete if the organization is exempt under section 501(c)(4), section 50 section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered 'No' OR if F is answered 'Yes.'	Part III-), or A, lin	e 3
1 Dues, assessments and similar amounts from members		1	
2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).	I		
a Current year	•	2a	······································
b Carryover from last year	••	_2b	
c Total		2c	··· ··
3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues		3	
4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the exc does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and portion.	ess blitical		
expenditure next year?		4	
5 Taxable amount of lobbying and political expenditures (see instructions)	•	5	·
Part IV: Supplemental Information Complete this part to provide the descriptions required for Part I-A, line 1; Part I-B, line 4, Part I-C, line 5; Also, complete this part for any additional information.	and Par	t II-B,	lıne 1ı

Page 3

Schedule C (Form 990 or 990-EZ) 2010 EARTH ISLAND INSTITUTE INC.	94-2889684	Page 4
Partil Supplemental Information (continued)	· · · · · · · · · · · · · · · · · · ·	
	-	
	-	
	- 	
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601	HEDULE D					L	OMB No	1545-0047
	rm 990)	Sup	plemental Financial S	statements	S		20)10
Deen	tment of the Treasury		ete if the organization answered Part IV, lines 6, 7, 8, 9, 10, 11,	. or 12.			Opent	o Public
Intern	tment of the Treasury al Revenue Service	► Atta	ach to Form 990. ► See separa	te instructions	.		Inspec	tion
Name	of the organization					Employer ide	entification n	umber
EAI	RTH ISLAND I	NSTITUTE INC.				94-288	9684	
	til Organizat	ions Maintaining Dono	r Advised Funds or Other	Similar Fur				ıf
	the organi	zation answered 'Yes' t	o Form 990, Part IV, line 6		· · · · · · · · · · · · · · · · · · ·			
-	Tabal annah an at a		(a) Donor advised fui	nds	(b) Fu	inds and o	ther acco	unts
2	Total number at e	outions to (during year) .	 		<u> </u>		. <u></u>	
3	00 0	from (during year)						
4	Aggregate value		· · · · · · · · · · · · · · · · · · ·				·····	
5	Did the organizat funds are the org	ion inform all donors and doi anization's property, subject	nor advisors in writing that the a to the organization's exclusive lo	ssets held in d egal control?	onor advised	. [Yes	No
6	used only for cha	ion inform all grantees, dong ritable purposes and not for ig impermissible private bene	rs, and donor advisors in writing the benefit of the donor or donor	ı that grant fun r advısor, or fo	ds can be r any other		Yes	
Dai		· · · · · · · · · · · · · · · · · · ·	ete if the organization ans	wered 'Yes'	to Form 90	0 Part I		
1			y the organization (check all that			<u>, , , , , , , , , , , , , , , , , , , </u>	v , mi <u>c</u> ,	<u> </u>
-	· · · ·	of land for public use (e.g., i		Preservation	of an historica	ily importa	int land a	rea
	Protection of	natural habitat		Preservation	of a certified h	nistoric stru	ucture	
		of open space						
2	Complete lines 2a last day of the tag	a through 2d if the organizati x year.	on held a qualified conservation	contribution in	the form of a	conservat	ion easen	nent on the
	_				EXE H	eld at the I	End of the	e Tax Year
		conservation easements		••	2a			
	-	tricted by conservation ease			2b			
			fied historic structure included in	()	2c			
C	structure listed in	the National Register	n (c) acquired after 8/17/06, and	i not on a histo	2d			
3	Number of conset tax year ►	rvation easements modified,	transferred, released, extinguish	ned, or termina	ited by the org	janization (during the	!
4			onservation easement is located		_			
5	and enforcement	of the conservation easement	garding the periodic monitoring, nts it holds? ng, inspecting, and enforcing col				Yes	No No
6			ng, inspecting, and entorcing co	iservation eas	ements during	i ile year		
7	Amount of expen ►\$	ses incurred in monitoring, ir	nspecting, and enforcing conserv	vation easemer	nts during the	year		
8	Does each conse 170(h)(4)(B)(ı) ar	rvation easement reported or id section 170(h)(4)(B)(ii)?	n line 2(d) above satisfy the requ	urements of se	ection .		Yes	No No
9	In Part XIV, descri include, if applica conservation easi	ble, the text of the footnote	s conservation easements in its rev to the organization's financial sta	venue and expendence and expendence and expendence and expendence and expendence and expenses	nse statement, describes the	and balanc organizatio	e sheet, a on's accou	nd Inting for
Pai	で で の rganizat	tions Maintaining Colle	ctions of Art, Historical T wered 'Yes' to Form 990, I	reasures, or Part IV, line	r Other Sim 8.	ilar Asso	ets.	
1:	art, historical trea	isures, or other similar asset	r SFAS 116 (ASC 958), not to re s held for public exhibition, educ ncial statements that describes t	ation, or resea	enue statemen arch in furthera	t and bala ance of pul	nce sheet blic servic	works of e, provide,
ł	historical treasure	n elected, as permitted unde es, or other similar assets he s relating to these items	r SFAS 116 (ASC 958), to report Id for public exhibition, education	t in its revenue n, or research	statement an In furtherance	d balance of public :	sheet woi service, p	rks of art, rovide the
	••	luded in Form 990, Part VIII,	line 1			►\$_		
~	.,	•	· · · · · · ·	a sana da sa		. ►\$_	. 41. 6 12	
2	amounts required	to be reported under SFAS	rt, historical treasures, or other 116 (ASC 958) relating to these	similar assets items.	tor financial g	aın, provid	e the follo	wing
ä	Revenues include	ed in Form 990, Part VIII, line	e1			. ►\$_		
		n Form 990, Part X.			· · · ·	<u>►\$</u>		0001 001 -
RAA	For Paperwork R	eauction Act Notice, see the	Instructions for Form 990.	TEEA3301L	11/15/10	Sche	dule D (Fo	rm 990) 2010

Schedule D (Form 990) 2010 EARTH						• ••	94-288			Page 2
Part III Organizations Mainta	ining Colle	ctions	of Art, Histo	orical Trea	sures, or	Other	Similar Ass	ets (C	ontini	ied)
 Using the organization's acquisiti items (check all that apply). 	on, accession	n, and ot	her records, ch	leck any of th	e following	that are	a significant u	se of its	s collec	tion
a Public exhibition			d Loan	or exchange	programs					
b Scholarly research			e 🗌 Other							
c Preservation for future gener	ations									
4 Provide a description of the orga Part XIV.				-	-			se in		
5 During the year, did the organiza assets to be sold to raise funds r	ather than to	be main	itained as part	of the organi	zation's col	lection?		Yes		No
Part IV Escrow and Custodia 9, or reported an amo	unt on Forr	n 990,	Part X, line		n answe	rea re	s to Form 9	90, Pa	art IV,	iine
1 a Is the organization an agent, trus included on Form 990, Part X?	stee, custodia	n, or oth	er intermediary	/ for contribut	tions or oth	er assets	s not · · [Yes	[No
b If 'Yes,' explain the arrangement	ın Part XIV a	ind com	plete the follow	ing table:						
								Amoun	t	
c Beginning balance						1c				
d Additions during the year						. <u>1d</u>				
e Distributions during the year						. 1e		_		
f Ending balance					• •	1f				
2a Did the organization include an a	mount on For	m 990, I	Part X, line 217	' .				Yes		No
b If 'Yes,' explain the arrangement				_						
Part V Endowment Funds. Co	mplete if the	he orga	anization and	<u>swered 'Ye</u>	s' to Fori			<u>: 10.</u>		
	(a) Current	year	(b) Prior yea	r (c) T	wo years back		Three years back	(e) l	Four year	s back
1 a Beginning of year balance			· · · · · · · · · · · · · · · · · · ·			² ",	the state of the second se	1.5.1	<u> </u>	
b Contributions						A 1.	<u> </u>	- 、	*,	
c Net investment earnings, gains, and losses					_			√2 × , ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ;		
d Grants or scholarships						10 - 10 - 10 - 10 - 10 - 10 - 10 - 10 -	ryr yr cŵtr	, ¹ / ₂ , .	Ś	* <u>*</u>
e Other expenditures for facilities and programs									ې م	
f Administrative expenses			<u>.</u>		_			1	, k , , , , ,	
g End of year balance					_			31.1	* *	, šį
Provide the estimated percentage	e of the year o	end bala	nce held as:							
a Board designated or quasi-endov	vment 🕨		%							
b Permanent endowment ►	%									
c Term endowment	%									
3a Are there endowment funds not i organization by:	n the possess	sion of th	ne organization	that are held	l and admi	nistered	for the	Г	Yes	No
(i) unrelated organizations								3a(i)		
(ii) related organizations								3a(ii)		-
b If 'Yes' to 3a(II), are the related o	organizations l	listed as	required on So	chedule R?				3b		
4 Describe in Part XIV the intended										-
Part VI Land, Buildings, and I	Equipment	. See F	Form 990, Pa	art X, line	10.					
Description of investment		(a) Cost (Inv	or other basis vestment)	(b) Cost o basis (o	r other ther)		cumulated reciation	(d) E	Book va	alue
1a Land					8,628.	* *				,628.
b Buildings .					1,951.		8,947.			,004.
c Leasehold improvements					1,161.		27,748.			<u>,413.</u>
d Equipment.					9,108.		53,917.			<u>,191.</u>
e Other					6,160.		106,670.			,490.
Total. Add lines 1a through 1e (Column	n (d) must eq	ual Forn	n 990, Part X, d	column (B), li	ne 10(c))	•		1	,479	,726.
BAA							Sched	ule D (F	orm 99	90) 2010

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Schedule D (Form 990) 2010

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Part VII	Investments-Other Securities. See Fe	<u>orm 990, Part X, Iı</u>	<u>ne 12.</u>	<u>N/A</u>				
	(a) Description of security or category (including name of security)	(b) Book value		(c) N Cost or e	Aethod of end-of-yea	valuati ar mark	on et value	
· ·	al derivatives		·				<u></u>	
	y-held equity interests							
(3) Other			<u> </u>					
<u>(A)</u>			 					
			<u> </u>					
			· · ·					
		<u> </u>		· · · · · · · · · ·				<u> </u>
		····						
			· · · · · · · · · · · · · · · · · · ·					
<u>(H)</u>					·			
	mn (b) must equal Form 990 Part X, column (B) line 12.) .	<u></u>			, , 14		5r a	
	Investments–Program Related. (See	Form 990 Part X		N/A			. 4.4.	~~l
I all VIII	(a) Description of investment type	(b) Book value			Aethod of	valuati		
					end-of-yea			
(1)				<u>=</u>				
(2)								,
_(3)								
(4)								
(5)								
(6)								
								<u> </u>
(8)			<u> </u>		<u> </u>			
(9)			<u> </u>					
(10)								
Part IX	nn (b) must equal Form 990, Part X, column (B) line 13) • Other Assets. (See Form 990, Part X,	June 15)	n t	¥	<u>8 %`</u>		~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	
Faitin		scription					(b) Book	value
(1) RF(CEIVABLE FROM WETLANDS RESTORAT							2,297.
	LAND RESTORATION TRUST FUND		· -			{		9,072.
(3)	MAD ADDIORATION TRODITIOND		· -				1,00	<u> </u>
(4)								
(5)	······································	· <u></u> , · · · ·						
(6)								
(7)								
(8)								
(9)								
(10)								
	olumn (b) must equal Form 990, Part X, column(E					►	1,65	<u>51,369.</u>
Part X	Other Liabilities. (See Form 990, Part							
<u></u>	(a) Description of liability	(b) Amount		*	^		4	
	eral income taxes			d + + ·	, **	-		3
	ENCY OBLIGATION	1,639,07						1
	POSITS	44,26	<u>56.</u> ×		*		•	* 1
(4)							,	ļ
						~		ł
(6)						*		ŕ
(8)					۶ پ 			
(9)								
(10)	· · · · · · · · · · · · · · · · · · ·							
(11)					, ,	×		Ĩ
i otal. (Colui	nn (b) must equal Form 990, Part X, column (B) line 25)	► 1,683,33	oð.					

2. FIN 48 (ASC 740) Footnote In Part XIV, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740).

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Schedule D (Form 990) 2010 EARTH ISLAND INSTITUTE INC.

Sche	dule D (Form 990) 2010 EARTH ISLAND INSTITUTE INC.	94	-28896	84 Page	4
	t*XI** Reconciliation of Change in Net Assets from Form 990 to Audited Financial	Statements			_
1	Total revenue (Form 990, Part VIII,column (A), line 12)		-	10,623,985	
2	Total expenses (Form 990, Part IX, column (A), line 25)			10,052,526	
3	Excess or (deficit) for the year. Subtract line 2 from line 1			571,459	
4	Net unrealized gains (losses) on investments			65,563	
5	Donated services and use of facilities			,	÷
6	Investment expenses	•			—
7	Prior period adjustments	••	•		_
ģ	Other (Describe in Part XIV)				_
٥ ۵		• ••		65,563	
7 10	Total adjustments (net). Add lines 4 through 8			637,022	_
10 Do	t XII. Reconciliation of Revenue per Audited Financial Statements		turn	037,022	÷
		Willi Revenue per Re	1	10,707,842	,—
1	Total revenue, gains, and other support per audited financial statements	••		10,707,042	· •
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:				
	-	2a 65,563.	~~ [*] ''		
		2b 18,294.	ຼືນີ້ 1 ໂລງທີ່ກ		
		2c	5 x 6		
		2d	'مړ ' ر 		
•	Add lines 2a through 2d		<u>2e</u>	83,857	
3	Subtract line 2e from line 1		3	10,623,985) <u>.</u>
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:				
ä		4a			
I	Other (Describe in Part XIV.).	4b			
(Add lines 4a and 4b		4c		_
	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12)		5	10,623,985	<u>.</u>
Pa	t XIII Reconciliation of Expenses per Audited Financial Statements	s With Expenses per	Return		
1	Total expenses and losses per audited financial statements		1	10,070,820	۱.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:				
á	Donated services and use of facilities.	2a 18,294.	n de la calendaria de la c Esta de la calendaria de la		
ŀ	Prior year adjustments	2b			
Ċ	: Other losses	2c	575 77 M		
Ċ	Other (Describe in Part XIV)	2d			
e	Add lines 2a through 2d		2e	18,294	i.
3	Subtract line 2e from line 1		3	10,052,526	;.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		2		_
i		4a	*1		
		4b	· .		
Ċ	: Add lines 4a and 4b	• •	4c		
	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)	· ·	5	10,052,526	<u>; </u>
Pa	t XIV Supplemental Information				
Part	plete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part I V, line 4, Part X, line 2, Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines additional information.	III, lines 1a and 4, Part IV, 2d and 4b. Also complete	lines 1b a this part	and 2b, to provide	
		- -			

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Schedule D (Form 990) 2010 EARTH ISLAND INSTITUTE INC. Part XIV [®] Supplemental Information (continued)	94-2889684	Page 5
Part XIV Supplemental Information (continued)		
		
		
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Schedule F	Statomor	t of Activity	es Outside the Unite	d States	OMB No 1545-0047
(Form 990)			red 'Yes' to Form 990, Part IV,		2010
Department of the Treasury Internal Revenue Service	► A	ttach to Form 99	0. ► See separate instruction	s.	Open to Public Inspection
Name of the organization			· · · · · · · · · · · · · · · · · · ·	Employer ident	ification number
EARTH ISLAND INST	TTUTE INC			94-2889	
		ies Outside th	e United States. Comple		
	Part IV, line 14b.				
1 For grantmakers. Does grantees' eligibility for	s the organization ma the grants or assistar	intain records to nce, and the sele	substantiate the amount of the ction criteria used to award the	grants or assistance, grants or assistance?	the Yes XN
2 For grantmakers. Desc	cribe in Part V the org	ganization's proce	edures for monitoring the use o	of grant funds outside th	ne United States
3 Activities per Region (The following Part I,	line 3 table can b	e duplicated if additional space	e is needed.)	······
(a) Region	(b) Number of offices in the region	(c) Number of employees, agents, and independent contractors in region	(d) Activities conducted in region (by type) (e g, fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(1) Total expenditures for and investments in region
RUSSIA AND THE (1) NEWLY				SEE	
INDEPENDENT		····	· ·	SUPPLEMENTAL	
(2) STATES			GRANT MAKING	INF	6,05
<u></u>				SEE	,
(3) EAST ASIA & THE	2			SUPPLEMENTAL	
PACIFIC	· · · · · · · · · · · · · · · · · · ·		GRANT MAKING	INF	86,10
(4)			GIGHT MARTING	SEE	00,10
				SUPPLEMENTAL	
(5) NORTH AMERICA			GRANT MAKING	INF	15,97
(5) NORTH AMERICA			PROGRAM SERVICES -	SEE	15,9
(6) SUB-SAHARAN			GLOBAL SERVICE	SUPPLEMENTAL	
AFRICA	1	1	·····	INFORMATION	73,82
_	-	1 -	PROGRAM SERVICES -	SEE	10,02
(7) EAST ASIAN & TH		<u> </u>	GLOBAL SERVICE	SUPPLEMENTAL	
(8) PACIFIC			CORPS	INFORMATION	537,67
			PROGRAM SERVICES -		
(9) CENTRAL AMERICA			INTERNATIONAL	SEE	
AND THE	<u> </u>		MARINE MAMMAL	SUPPLEMENTAL	
(10) CARRIBEAN		1	1	INFORMATION	40,76
		<u></u>	PROGRAM SERVICES -		40,70
(11)			INTERNATIONAL	SEE	
<u></u>			MARINE MAMMAL	SUPPLEMENTAL	
(12) EUROPE		3	PROJECT	INFORMATION	82,89
		⁻	PROGRAM SERVICES -	THI OLUMITION	02,03
13)			INTERNATIONAL	SEE	
			MARINE MAMMAL	SUPPLEMENTAL	
(14) NORTH AMERICA		1	PROJECT	INFORMATION	17,54
		<u> </u>	PROGRAM SERVICES -	U	
(15)			INTERNATIONAL	SEE	
			MARINE MAMMAL	SUPPLEMENTAL	
(16) SOUTH ASIA		1	PROJECT	INFORMATION	38,45
	_	<u>├</u> [±]		SEE	30,4
(17) RUSSIA AND THE				SUPPLEMENTAL	
2 - Cult John		15		JULI DEMENIAL	899,93
		13			033,93
b Total from continuation sheets to Part I		1			
	1	1		<u> </u>	899,93
c Totals (add lines 3a and 3b).	1 L	1.2			1 077,9

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule F (Form 990) 2010

Schedule F (Form 990) 2010 EARTH ISLAND INSTITUTE INC.

Part II	Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered 'Yes' to
	Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Check this box if no one recipient received more than \$5,000
	Part II can be duplicated if additional space is needed.

1	(a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, othe
	· · · · · · · · · · · · · · · · · · ·		EAST ASIA	GENERAL	···	WIRE			
(1)			& PAC	SUPPORT	300,000.	TRANSFER			
	······································	· * *	EAST ASIA	GENERAL		WIRE			
(2)			& PAC	SUPPORT	20,000.	TRANSFER			
		· .	EAST ASIA	GENERAL		WIRE			
(3)			& PAC	SUPPORT	5,000.	TRANSFE			
			NORTH	GENERAL		CHECK			
(4)	·		AMERICA	SUPPORT	7,181.				
			NORTH	GENERAL		CHECK			
(5)			AMERICA	SUPPORT	8,788.				
(6)	y ty to the second s	·* · ·	\$1 						
<u>(7)</u>	· *								
(8)									
(9)		**************************************							
10)		ب آي به و ب				 			
11)			98 98						
12)		۰ 	~						
13)			-						
14)	<u>.</u>	, <u>stil i</u> j i	*			ļ			
(15)			*					ļ	
(16)	, * · · · · · · · · · · · · · · · · · ·		z (

3 Enter total number of other organizations or entities BAA

Schedule F (Form 990) 2010

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Page 2

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Schedule F (Form 990) 2010 EARTH ISLAND INSTITUTE INC.

94-2889684

Page 3

Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered 'Yes' to Form 990, Part IV, line 16. Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Region	(c) Number of recipients	(d) Amount of cash grant	(e) Manner of cash disbursement	(f) Amount of non-cash assistance	(g) Description of non-cash assistance	(h) Method of valuation (book, FMV, appraisal, othe
(1)	-		·				
(2)							
(3)							
(4)							
(5)							
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16)) 	-
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18) 3AA							(Form 990) 20

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Sche	edule F (Form 990) 2010 EARTH ISLAND INSTITUTE INC. 94-2	889684	Page 4
Pa	TIV Foreign Forms		
1	Was the organization a U.S. transferor of property to a foreign corporation during the tax year? If 'Yes,' the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see instructions for Form 926)	Yes	X No
2	Did the organization have an interest in a foreign trust during the tax year? If 'Yes,' the organization may be required to file Form 3520, Annual Return To Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A Annual Information Return of Foreign Trust With a U.S. Owner (see instructions for Forms 3520 and 3520-A)	Yes	X No
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If 'Yes,' the organization may be required to file Form 5471, Information Return of U.S. Persons with respect to Certain Foreign Corporations. (see instructions for Form 5471)	Yes	X No
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If 'Yes,' the organization may be required to file Form 8621, Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see instructions for Form 8621)	Yes	X No
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If 'Yes,' the organization may be required to file Form 8865, Return of U.S. Persons with respect to Certain Foreign Partnerships. (see instructions for Form 8865).	Yes	X No
6	Did the organization have any operations in or related to any boycotting countries during the tax year? If 'Yes,' the organization may be required to file Form 5713, International Boycott Report (see instructions for Form 5713)	Yes	X No

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Schedule F (Form 990) 2010

Schedule F (Form 990) 2010 EARTH ISLAND INSTITUTE INC.	94-2889684	Page 5
- Partive Supplemental Information Complete this part to provide the information required by Part I, line 2 (3, column (f) (accounting method); Part II, line 1 (accounting method); I Part III, column (c) (estimated number of recipients), as applicable. Also any additional information (see instructions).	monitoring of funds); Part Part III (accounting method o complete t his part to pro	l, line d); and ovide
ADDITIONAL_SUPPLEMENTAL INFORMATION		
PART_I_#2WHILE_SOME_OF_OUR_GRANTING_INTERNATIONALLY_INVO	LVES_FORMAL_APPLICATI	<u>ON</u>
PROCEDURES, FORMAL_AWARD_PROCEDURES, AND/OR_FORMAL_REPORTING	G FROM RECIPIENT	
ORGANIZATIONS_REGARDING_THE_RESULTS_ASSOCIATED_WITH_THE_GRAM	NT, NOT ALL DOES.	
PART_I_#3		
INTERNATIONAL MARINE MAMMAL PROJECT (IMMP) IS LEADING THE GI		
SLAUGHTER OF DOLPHINS, TO END COMMERCIAL WHALING, TO END THE	· ·	
OTHER DESTRUCTIVE FISHING PRACTICES, TO END COMMERCIAL EXPLO		<u> </u>
AQUARIUMS_AND_SEA_PARKS, AND TO PROTECT_KEY WHALE & DOLPHINS	<u> 7 HABITAT</u>	
GLOBAL_SERVICE_CORPS_PROVIDES_OPPORTUNITIES_FOR_ADULT_VOLUNY		
AND WORK ON ENVIRONMENTAL AND SOCIAL JUSTICE PROJECTS IN AFI	RICA, THAILAND, AND	
CAMBODIA		
ENERGY_ACTION_COALITION_OF_50_YOUTH-LED_ENVIRONMENTAL & SOC	IAL_JUSTICE_GROUPS	
WORKING_TOGETHER_TO_BUILD_THE_YOUTH_CLEAN_ENERGY_AND_CLIMATE	E MOVEMENT.	
BORNEO_PROJECT_PROVIDES_U.SBASED_SUPPORT_FOR_ONGOING_CAMPA	ALGNS TO PROMOTE	
INDIGENOUS_RIGHTS_&_CONSERVE_THE_FOREST_IN_INDONESIA_AND_MAN	LAYSIAN_BORNEO	
MOMEN'S FADRE ALLTANCE (MEA). COLUMIONS TO OFFICE DELATED TO		
WOMEN'S EARTH ALLIANCE (WEA): SOLUTIONS TO CRISES RELATED TO		
RESOURCES: WATER, FOOD, AND LAND. WEA OFFERS A NEW MODEL FOR		
THAT UPLIFTS LOCAL_KNOWLEDGE & OPTIMIZES GLOBAL CONNECTIVITY		<u>``</u>
WITH WOMEN LEADERS- CARE TAKERS, MOTHERS, AND ENVIRONMENTAL BAA TEEA3504L 10/27/10	Schedule F (Form	n 990) 2010

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Schedule F (Form 990) 2010 EARTH ISLAND INSTITUTE INC.	94-2889684 Pag
• Eartive Supplemental Information Complete this part to provide the information required by Part I, 3, column (f) (accounting method); Part II, line 1 (accounting method); Part II, column (c) (estimated number of recipients), as application any additional information (see instructions).	line 2 (monitoring of funds); Part I, line athod); Part III (accounting method); and ble. Also complete t his part to provide
ADDITIONAL_SUPPLEMENTAL INFORMATION (CONTINUED)	
STEWARDS	
MONGOL_ENVIRONMENTAL_CONSERVATION_COLLABORATES_WITH_LC	CAL ORGANIZATIONS IN MONGOLIA
& THE UNITED STATES TO SPREAD AWARENESS OF THE ENVIRON	MENTAL ISSUES, CULTURES, AND
TRADITIONS_OF_MONGOLIA	
ECOEQUITY US, A SMALL ACTIVIST THINK TANK THAT HAS HAI	
INTERNATIONAL CLIMATE DEBATE	
SACRED_LAND_FILM_PROJECT_IS_A_COMMUNITY_DEDICATED_TO_H	ROTECTING EARTH'S SACRED
PLACES_THROUGH_MEDIA_AND_ACTION	
THE_ALTAI_PROJECT_PROTECTS_THE_NATURAL_AND_CULTURAL_H	RITAGE OF ALTAI, A UNIQUELY
DIVERSE_AND_MOUNTAINOUS_REGION_OF_SOUTHERN_SIBERIA	
CLIMATE_WISE_WOMEN_IS_A_GLOBAL_PLATFORM_FOR_THE_PROMOT	ION OF WOMEN'S LEADERSHIP ON
CLIMATE_CHANGETHROUGH_POWERFUL_PERSONAL_NARRATIVES,	CLIMATE_WISE_WOMEN_GIVES_A
HUMAN_FACE_AND_VOICE_TO_GLOBAL_ENVIRONMENTAL_ISSUES	
FIRED_UP_MEDIA_INCUBATES_YOUTH_MEDIA_PROJECTS_AND_DEVE	LOPS_LEADERSHIP_IN_THE_FIELDS_
OF_JOURNALISM & TECHNOLOGY TO REPORT FROM THE FRONTLIN	
INFORM_A GENERATION_OF_THE_OPPORTUNITIES_TO_SEE_TO_GLO	
<u>CHANGES.</u>	
METHOD_OF_ACCOUNTINGACCOUNTING METHOD_USED_ON_THIS_	SCHEDULE_IS_THE_SAME_METHOD
USED IN THE ORGANIZATION'S FINANCIAL STATEMENTS WHICH	
BAA TEEA3504L 10/27/10	Schedule F (Form 990) 20

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Continuation Sheet for Schedule F (Form 990)

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 Attach to Form 990 to list additional information for Schedule F (Form 990)Part I, line 3; Part II, line 1; or Part III.
 See instructions for Schedule F (Form 990) 2010

Continuation Page 1 of 1

Name of the organization					Employer identifi	cation number
EARTH ISLAND INSTITU	JTE INC.				94-28896	84
Part I Continuation of A	Activities per R	legion. (Sched	ule F (Form 990), Part I,	line 3)		
(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type (i.e., fundraising, program services, grants to recipients located in the region)		ivity listed in a program a, describe fic type of (s) in region	(f) Total expenditures in region
NEWLY INDE			PROGRAM SERVICES	INF		655.
						<u>_</u>
			· · · · · · · · · · · · · · · · · · ·			<u> </u>
	·····					•
	·					, <u></u>
	; 					
Totals	0	0				655.

SCHEDULE G (Form 990 or 990-EZ)		Supple Fund	mental raising	Inform or Ga	nation Regardin ming Activities	Ig	2010
Department of the Treasury Internal Revenue Service	or 19, or	if the organiza	ation enter	red more t	es' to Form 990, Part IV han \$15,000 on Form 9 Z. ► See separate inst	90-EZ, line 6a.	Open to Public Inspection
Name of the organization	1					Employer identific	ation number
EARTH ISLAND I	NSTITUTE IN	NC.				94-288968	4
Form 990-E	Z filers are not red	quired to compl	ete this p	art.	es' to Form 990, Part I	<u></u>	
_	-	raised funds thi	rough any		owing activities. Check		
a X Mail solicitati					X Solicitation of non-		
H_{-1}	email solicitations	5			X Solicitation of gove	-	
c Phone solicit				g	X Special fundraising	events	
d [] In-person so 2a Did the organizat employees listed	ion have a writter	n or oral agreer t VII) or entity i	ment with	any individ tion with p	dual (including officers, rofessional fundraising	directors, trustees or leservices?	ey Yes XNo
compensated at	least \$5,000 by th	e organization.	·	_	ursuant to agreements	•• ••• ••••	•
(i) Name and addre or entity (fun		(ii) Activity	have custo	fundraiser dy or control ibutions?	(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in column (i)	(vi) Amount paid to (or retained by) organization
			Yes	No			
1							
2							
3							
4	.						
5							
6							
7							
8							
9							
10							
Total				►			0.
or licensing.	R CA CT FL	_			licit contributions or ha		
	<u> </u>						
							
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BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule G (Form 990 or 990-EZ) 2010

OMB No 1545-0047

Schedule G (Form 990 or 990-EZ) 2010 EARTH ISLAND INSTITUTE INC.

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Part'II: Fundraising Events. Complete if the organization answered 'Yes' to Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6a. List events with gross receipts greater than \$5,000

		and 6a. List events with gross red	ceipis greater than	40,000.		
			(a) Event #1	(b) Event #2	(c) Other events	(d) Total events
	Į.		BROWER YOUTH A	WOMEN EARTH AL	2	(add column (a) through column (c))
RE			(event type)	(event type)	(total number)	
おにんそくろう	1	Gross receipts .	143,669.	27,150.	41,046.	211,865.
E	2	Less. Charitable contributions				
	3	Gross income (line 1 minus line 2)	143,669.	27,150.	41,046.	211,865.
	4	Cash prizes .				
Đ	5	Noncash prizes				
DIRECT	6	Rent/facility costs				
	7	Food and beverages				
P	8	Entertainment				<u> </u>
EX₽₩₽SES	9	Other direct expenses	23,134.	37,388.	19,149.	79,671.
3	10	Direct expense summary. Add lines 4- tl	hrough 9 in column (d)		. ►	79,671.
	11	Net income summary. Combine line 3, co	,		►	132,194.
Par	t.III	Gaming. Complete if the organization	ation answered 'Ye	s' to Form 990, Par	t IV, line 19, or rep	orted more than
		[•] \$15,000 on Form 990-EZ, line 6a	·			
R ≝ V E N U E			(a) Bingo	(b) Pull tabs/Instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add column (a) through column (c))
U E	1	Gross revenue				
E	2	Cash prizes				· · · · · · · · · · · · · · · · · · ·
D-RECT	3	Non-cash prizes				
CS TE S	4	Rent/facility costs				
	5	Other direct expenses				
	-	Volunteer labor	Yes% No	│ Yes% │ No	Yes% No	* <u>*</u>
	7	Direct expense summary Add lines 2 thr	ough 5 in column (d).		►	· · · · · · · · · · · · · · · · · · ·
	8	Net gaming income summary Combine I	ines 1, column (d) and	line 7	►	
a t	alsti blf'N 	er the state(s) in which the organization of ne organization licensed to operate gaming lo,' explain	g activities in each of th	ese states?		Yes No
t	o lf 'Y 	'es,' explain:				

TEEA3702L 01/13/11

Schedule G (Form 990 or 990-EZ) 2010

94-2889684

Page 2

Schedule G (Form 990 or 99	0-EZ) 2010 EARTH ISLAN	D INSTITUTE INC.	94-2889684	Page 3
	operate gaming activities with		Yes	
12 Is the organization a g administer charitable g	rantor, beneficiary or trustee of jaming?	f a trust or a member of a partnershi	p or other entity formed to	5 🗌 No
13 Indicate the percentage	e of gaming activity operated ir	n		
=	lity		<u>1</u> 3a	20
		· · · · ·		%
14 Enter the name and ac	Idress of the person who prepa	ares the organization's gaming/specia	al events books and records	
Name ►				
Address ►				
b If 'Yes,' enter the amo of gaming revenue reta		ty from whom the organization receiv d by the organization ► \$		'es 🗌 No
Address ►				~ _ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~
16 Gaming manager infor	mation:			
Name •				
Gaming manager comi	pensation 🕨 \$			
Description of services	provided •			
Director/officer	Employee	Independent contrac	tor	
17 Mandatory distributions	5			
-		charitable distributions from the gam	ung proceeds to retain the	
state gaming license?			Y	'es 🗌 No
		e law to be distributed to other exemption	pt organizations or spent in the	
	empt activities during the tax ye tal Information. Complete	e this part to provide the expla	anations required by Part 1.1	ine 2b.
columns (III)) and (v), and Part III, line	es 9, 9b, 10b, 15b, 15c, 16, ar	nd 17b, as applicable. Also c	complete
this part to p	provide any additional info	ormation (see instructions).		
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			Cabadula O (Earro 000	000 57 001
BAA		TEEA3703L 01/13/11	Schedule G (Form 990 or	990-EZ) 2010

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SCHEDULE I	G	rants and Ot	her Assistance t	o Organization	s.	Ļ	OMB No 1545-0047				
(Form 990)	Gov	vernments a	nd Individuals in	the United Sta	tes		2010				
Department of the Treasury Internal Revenue Service	Complete if the organization answered 'Yes,' to Form 990, Part IV, lines 21 or 22. ► Attatch to Form 990.										
ame of the organization Employer identification number											
EARTH ISLAND INSTITUTE IN	C					94-288968	4				
Part I General Information on	Grants and Assist	ance	· · · · · · · · · · · · · · · · · · ·								
 Does the organization maintain rec the selection criteria used to award 	ords to substantiate the I the grants or assistant	e amount of the grace?	ants or assistance, the g	rantees' eligibility for th	ne grants or assistance		Yes X No				
2 Describe in Part IV the organization	n's procedures for mon	itoring the use of g	rant funds in the United	States							
Part II Grants and Other Assist											
Form 990, Part IV, line 2			nore than \$5,000. C	heck this box if no	one recipient reci	eived more than	\$5,000.				
Part II can be duplicated	If additional space	is needed	·	<u> </u>	<u> </u>		· · ·				
1 (a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance				
(1) ACTION CENTER 1434 ELBRIDGE STREET PHILADELPHIA, PA 19149		501 (C) (3)	45,121.	0.			GENERAL SUPPORT				
(2) CENTRO POR LA JUSTICA	0240555	501 (0) (5)	40,121.	0.							
226 WICKES STREET	-						GENERAL				
SAN ANTONIO, TX 78210	74-2720710	501 (C) (3)	27,214.	0.			SUPPORT				
(3) CHESAPEAKE CLIMATE ACT		001(0)(0)			·						
PO BOX 11138	-						GENERAL				
TAKOMA PARK, MD 20912	11-3644283	501(C)(3)	37,882.	0.			SUPPORT				
(4) CITY OF LA HABRA											
201 EAST LAN HABRA BLVI	$\overline{\mathbf{D}}$						GENERAL				
LA HABRA, CA 90631	95~6000730	501 (C) (3)	6,634.	0.			SUPPORT				
(5) CITY OF SANTA BARBARA											
PO BOX 1990	-						GENERAL				
SANTA BARBARA, CA 93102	2 95~6000787	501 (C) (3)	17,493.	0.			SUPPORT				
(6) CSU FULLERTON AUXILLIA											
2600 EAST NUTWOOD AVENU	J						GENERAL				
FULLERTON, CA 92831	95-2081258	501(C)(3)	5,229.	0.			SUPPORT				
(7) FREE WILLY KEIKO FDN											
2150 ALLSTON WAY, SUITE							GENERAL				
BERKELEY, CA 94704	94-3217623	501(C)(3)	150,000.	0.			SUPPORT				
(8) FRIENDS OF BALLONA WET											
211 CULVER BLVD, SUITE	-						GENERAL				
PLAYA DEL REY, CA 90293	95-3264072	501(C)(3)	7,312.	0.			SUPPORT				
2 Enter total number of section 501(•	25				
3 Enter total number of other organiz	zations					>	· 0				
BAA For Paperwork Reduction Act Not	ice, see the Instruction	s for Form 990.		TEEA3901L	10/29/10	Sched	ule I (Form 990) 2010				

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Schedule I (Form 990) 2010 EARTH ISLA						age 2
Part III can be duplicated if ad	to Individuals in the ditional space is need	United States. Co ded.	mplete if the organ	nization answered 'Yes'	to Form 990, Part IV, line 22.	
(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance	
1			ļ			
2						
3						
4						
5						
6						
7						
Part IV Supplemental Information. Co	omplete this part to p	rovide the information	tion required in Pa	art I, line 2, and any oth	ner additional information.	
PART IV - ADDITIONAL SUPPLEME	NTAL INFORMATIO	N				·
WHILE_SOME_OF_OUR_GRANTING_1	INVOLVES FORMAL A	APPLICATION_PR	OCEDURES, FORM	AL AWARD		·
PROCEDURES, AND/OR FORMAL RE	PORTING FROM REC	CIPIENT_ORGANI	ZATIONS REGARD	ING_THE		·
RESULTS_ASSOCIATED_WITH_THE	GRANT, NOT ALL I	DOES. EARTH I	SLAND INSTITUT	E DOES MAKE		·
GENERAL_SUPPORT_GRANTS_TO_ES	STABLISHED 501(C)	(3) AGENCIES.	EARTH ISLAND	PROJECTS ARE		· _ _
RESPONSIBLE FOR TRACKING THE	E GRANTS THAT THE	EY_AWARD				·
		_ 				
ВАА					Schedule I (Form 990)	2010

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Schedule I (Form 990) 2010

Continuation Sheet for Schedule I (Form 990)

 Attach to Form 990 to list additional information for Schedule I (Form 990), Part II and Part III.

Continuation Page 1 of 2

						Continua	tion Page 1 of 2
Name of the organization						Employer identification	on number
EARTH ISLAND INSTITUTE INC	•					94-2889684	
Partille Continuation of Grants ar	d Other Assistan	ce to Governments	s and Organization	s in the United Sta	tes (Schedule I	(Form 990), Pa	rt II.)
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
FRIENDS OF LOS PENASQU 11591 POLARIS DRIVE SAN DIEGO, CA 92126	33-0068571	501(C)(3)	10,306.				GENERAL SUPPORT
GLOBAL EXCHANGE 2017 MISSION ST # 303 SAN FRANCISCO, CA 94110	94-3066686	501 (C) (3)	56,919.				GENERAL SUPPORT
GROUNDWORK SAN DIEGO PO BOX 534 SAN DIEGO, CA 92174	74-3184848	501 (C) (3)	18,973.				GENERAL SUPPORT
INDIGENOUS ENVIRONMENTAL PO_BOX_485 BEMIDJI, MN_56619	38-3653476	501 (C) (3)	73,597.				GENERAL SUPPORT
LAND TRUST FOR SANTA BARB PO BOX 91830 SANTA BARBARA, CA 93190	95-3797404	501 (C) (3)	8,922.				GENERAL SUPPORT
LOS CERRITOS WETLANDS STE 6289 E PACIFIC COAST HWY LONG BEACH, CA 90803	95-4804390	501 (C) (3)	20,982.				GENERAL SUPPORT
NATIONAL WILDLIFE FEDERAT 11100 WILDLIFE CENTER DRIVERESTON, VA 20190	53-0204616	501 (C) (3)	64,711.				GENERAL SUPPORT
OJAI VALLEY LAND CONSERVA 405 CORTO STREET OJAI, CA 93023	95-8071011	501 (C) (3)	19,132.				GENERAL SUPPORT
PRESERVE CALAVERA 2588-P_EL_CAMINO_REAL, #3 CARLSBAD, CA 92008	33-0955504	501 (C) (3)	7,322.				GENERAL SUPPORT
RED PANDA NETWORK PO BOX 390454 MOUNTAIN VIEW, CA 94039	94-2889684	501 (C) (3)	7,833.		 		GENERAL SUPPORT

TEEA4001L 01/25/11

Schedule | Cont (Form 990) 2010

2010

Continuation Sheet for Schedule I (Form 990)

Attach to Form 990 to list additional information for Schedule I (Form 990), Part II and Part III.

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of 2

								tion Page 2 of 2
Name of the organization							Employer identification	on number
EARTH ISLAND INST							94-2889684	
Part II Continuation	of Grants an		ce to Governments	s and Organization	s in the United Sta	tes (Schedule I	(Form 990), Pa	rt II.)
(a) Name and address of o government		(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
RESOURCE CONSERVA 1111 WEST 6TH STR LOS ANGELES, CA 9	EET 0017	26-4687878	501 (C) (3)	24,938.				GENERAL SUPPORT
SAN ELIJO LAGOON PO BOX 230634 ENCINITAS, CA 920	23	33-0358660	501 (C) (3)	12,166.				GENERAL SUPPORT
SIERRA CLUB FOUND 85 SECOND STREET SAN FRANCISCO, CA	#750 94105	94-6069890	501 (C) (3)	32,001.				GENERAL SUPPORT
SOUTHERN ALLIANCE 117 S GAY ST KNOXVILLE, TN 379	01	58-1620669	501 (C) (3)	115,380.				GENERAL SUPPORT
THE MOUNTAIN INST 3000 CONNECTICUT WASHINGTON, DC 20	NW #138	55-0541323	501 (C) (3)	8,500.				GENERAL SUPPORT
TIDES CENTER PRESIDIO BLDNG 10 SAN FRANCISCO, CA	94129	94-3213100	501 (C) (3)	46,623.				GENERAL SUPPORT
VENTURA HILLSIDE PO BOX 1284 VENTURA, CA 93002		01-0769456	501 (C) (3)	12,871.				GENERAL SUPPORT
	-						-	

TEEA4001L 01/25/11

Schedule I Cont (Form 990) 2010

SCHEDULE R (Form 990)

Related Organizations and Unrelated Partnerships

Complete if the organization answered 'Yes' to Form 990, Part IV, line 33, 34, 35, 36, or 37.
 ► Attach to Form 990. ► See separate instructions.

Department of the Treasury Internal Revenue Service

Name of the organization

EARTH ISLAND INSTITUTE INC.

Employer identification number 94-2889684

Partle Identification of Disregarded Entities (Complete of the organization answered 'Yes' to Form 990, Part IV, line 33.)

(a) Name, address, and EIN of disregarded entity				(c) Legal domicile (state or foreign country)		(d) Total income		(e) End-of-year assets		(f) Direct controlling entity		olling
<u>(1)</u>												
(2)				<u> </u>								
(4)												
<u>(5)</u>												
<u></u>									, <u>, , , , , , , , , , , , , , , , </u>			
IRantili Identification of Related Tax-Exempt O one or more related tax-exempt organiz	rganizatio ations du	ons (Complete ring the tax ye	If the orgar.)	ganization	answere	d 'Yes	' to Form 990), Part	IV, line 34 t	becaus	se it ha	d
(a) Name, address, and EIN of related organization	Prim	(b) ary activity	Legal don	c) nicile (state n country)	(d) Exempt (sectio	Code	(e) Public charity (if section 501	status (c)(3))	(f) Direct contro entity	olling	controlle	g) 2(b)(13) ed entity?
(1) DAVID BROWER CENTER 2150 ALLSTON WAY, SUITE 460											Yes	No
(2) BERKELEY, CA 94704, CA 94704 94-3385643		RENTAL TO ER NPOS	(CA	501 (C)	(3)	11A		N/A			x
_3]												
_(4)				··· ···								
					<u> </u>						<u> </u>	
<u>(6)</u>											 	
	L						<u> </u>			<u> </u>	<u> </u>	



Schedule R (Form 990) 2010 EARTH ISLAND INSTITUTE INC.

94-2889684

Page 2

Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered 'Yes' to Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign	(d) Direct controlling entity	(e) Predominant income (related, unrelated, excluded from tax under	(f) Share of total income	(g) Share of end-of-year assets	tioi	h) ropor- nate itions?	K-1	Gene mana parti	pnipa	(k) Percentage ownership
<u></u>		country)		sections 512-514)			Yes	No	(Form 1065)	Yes	No	
								}				
				<u> </u>								
						1						

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of-year assets	(h) Percentage ownership
10							
2							

Page 3

art V	Transactions With Related O	ganizations (Com	mplete if the organization a	answered 'Yes' to Form 9	90, Part IV, line 34, 35,	35a, or 36.)
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Part V. Transactions With Related Organizations (Complete if the organization	ion answered 'Yes' to	Form 990, Part IV,	lıne 34, 35, 35a, o	r 36.)	-
Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule		<u> </u>			Yes No
1 During the tax year did the organization engage in any of the following transactions with	one or more related organ	zations listed in Parts II	-IV?	· · ·	Top of press
a Receipt of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity				. <u>1a</u>	X
b Gift, grant, or capital contribution to other organization(s)	•			1b	
c Gift, grant, or capital contribution from other organization(s)				1c	X
d Loans or loan guarantees to or for other organization(s)	•	•		1d	X
e Loans or loan guarantees by other organization(s)	• •	•		1e	X
f Sale of assets to other organization(s)				1f	X
g Purchase of assets from other organization(s)				1g	X
h Exchange of assets				1h	X
i Lease of facilities, equipment, or other assets to other organization(s)				. 1i	X
				<u> </u>	
j Lease of facilities, equipment, or other assets from other organization(s)	•••	••	• • • • • •	1j	X
k Performance of services or membership or fundraising solicitations for other organization		• •	••	<u>1k</u>	X
I Performance of services or membership or fundraising solicitations by other organization	(S).	• • •		11	X
m Sharing of facilities, equipment, mailing lists, or other assets	· ·		• • •	<u>1m</u>	
n Sharing of paid employees	•	• • • • •	• •••	<u>1n</u>	X
o Reimbursement paid to other organization for expenses				10	X
p Reimbursement paid by other organization for expenses			•	1 p	X North Control
q Other transfer of cash or property to other organization(s)				1 g	SET I
r Other transfer of cash or property from other organization(s)				1r	X
2 If the answer to any of the above is 'Yes,' see the instructions for information on who mu	st complete this line, inclu	ding covered relationshi	ps and transaction thre	sholds	······································
(a) Name of other organization		(b) Transaction type (a-r)	(c) Amount involved	Method of amount	determining involved
(1)					
(2)	. <u></u>				·····
(3)					
_(4)			·		
					. <u> </u>
BAA TEEA5003	L 12/23/10		Sche	dule R (For	m 990) 2010

Page 4

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Part VI Unrelated Organizations Taxable as a Partnership (Complete of the organization answered 'Yes' to Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See Instructions regarding exclusion for certain investment partnerships.

(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Are all partners section 501(c)(3) organizations?		(e) Share of end-of-year assets	allocations?		(g) Code V-UBI amount In box 20 of Schedule K-1 Form (1065)	Genè	h) eral or aging ner?
			Yes	No		Yes	No		Yes	No
<u>(1)</u>										
							:			
	j j									
(2)		· · · · · · · · · · · · · · · · · · ·								
(3)	· · · · · · · · · · · · · · · · · · ·									
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(4)			<u> </u>							
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(5)										
			<u> </u> .							
<u>(6)</u>			[[
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				1						
(8)	<u> </u>	· ·	†		<u>↓</u>	}	<u> </u>			
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344		TEEA5004 12/23/10	<u> </u>		i			Schedule R (Fo		

	(Form 990) 2010	
Part VII	Supplemental	Information

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adphonionan miormation			
Complete this part to provid	e additional information fo	or responses to questions on S	Schedule R
(see instructions).			

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Su	p	plemental	Information	to	Form	990	or	990	-EZ

SCHEDULE O (Form 990 or 990-EZ)

Complete to provide information for responses to specific questions on

2010 4.5.62.500

OMB No 1545-0047

Department of the Treasury Internal Revenue Service	Form 990 or 990-EZ or to provide any additional information. ► Attach to Form 990 or 990-EZ.	
Name of the organization EARTH ISLAND I	NSTITUTE INC.	Employer identification number 94–2889684
FORM 990, PA	ART III, LINE 1 - ORGANIZATION MISSION	
EARTH_ISLAN	D'S_MISSION_IS_TO_DEVELOP_AND_SUPPORT_PROJECTS_THAT_	COUNTERACT THREATS TO
<u>THE_BIOLOGI</u>	CAL AND CULTURAL DIVERSITY THAT SUSTAINS THE ENVIRON	MENT. THROUGH
EDUCATION A	ND_ACTIVISM, THESE_PROJECTS_PROMOTE_THE_CONSERVATION	, PRESERVATION, AND
RESTORATION	OF_THE_EARTH	
FORM 990, PA	RT_VI, LINE 2 - BUSINESS OR FAMILY RELATIONSHIP OF OFFICERS	, DIRECTORS, ETC.
BARBARA AND	KEN BROWER ARE BOARD MEMBERS AND SISTER AND BROTHER	
FORM 990, PA	RT VI, LINE 11B - FORM 990 REVIEW PROCESS	
A COPY OF THE DRAFT TAX RETURN IS E-MAILED TO MEMBERS OF THE BOARD FOR REVIEW BEFORE		
FILING		
FORM 990, PA	RT VI, LINE 12C - EXPLANATION OF MONITORING AND ENFORCEM	ENT OF CONFLICTS
WE REQUIRE OUR BOARD AND EXECUTIVE DIRECTORS TO UPDATE THEIR DECLARATIONS RELATIVE		
TO CONFLICT OF INTEREST ANNUALLY OR WHEN THEIR STATUS CHANGES, WHICHEVER COMES		
FIRST. IF	A CONFLICT BECOMES EVIDENT IN THE OPERATIONS OF THE	ORGANIZATION, OUR
PROCEDURES	PROVIDE FOR THE BOARD PRESIDENT TO ACT TO ASSURE THA	T ANY POTENTIAL
CONFLICT IS	RECOGNIZED AND MINIMIZED WHERE POSSIBLE.	
FORM 990 , P	ART VI, LINE 17 - LIST OF STATES WHICH THIS RETURN IS FILED	
AL AK AZ A	R CA CT FL GA IL KS KY LA MA MD ME MN MO MS NC NH NJ	NM NY OK OH OR PA
SC UT VA WA	WV WI	
FORM 990, PA	RT VI, LINE 19 - OTHER ORGANIZATION DOCUMENTS PUBLICLY AV	AILABLE
GOVERNING D	OCS, POLICIES AND FINANCIAL STATEMENTS ARE AVAILABLE	UPON REQUEST AT OUR
ADMINISTRAT	IVE OFFICE.	

SCHEDULE O - SUPPLEMENTAL INFORMATION

PAGE 2

CLIENT EARTH

EARTH ISLAND INSTITUTE INC.

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94-2889684

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7/19/11

2010

FORM 990, PART XI, LINE 5 OTHER CHANGES IN NET ASSETS OR FUND BALANCES

NET UNREALIZED GAINS OR LOSSES ON INVESTMENTS

	\$ 65,563.
TOTAL	\$ 65,563.