

RICCHETTI INC, BUSINESS AS USUAL

Jeff Ricchetti Uses His Congressional And Executive Branch Ties To Gain Exposure And Peddle Influence In Washington:

Ricchetti Has 25 Years Of Experience As An Attorney And Federal Lobbyist. “Jeff Ricchetti, Senior Vice President, co-founded Ricchetti, Inc. in 2001. In his 25 years as an attorney and federal lobbyist, Mr. Ricchetti has developed an extensive background in health, tax, insurance, financial service and pharmaceutical issues. In the four years preceding the formation of Ricchetti, Inc., Mr. Ricchetti was a lobbyist and consultant for Podesta & Mattoon, Ricchetti & Associates, and Public Strategies Washington.” (Midwest Gateway, midwestgateway.com, Accessed 3/6/12)

Ricchetti Was A Senior Strategist And Registered Federal Lobbyist For The Podesta Group. “Jeff Ricchetti, 40, said he provided ‘the full gamut of lobbying on behalf of Blue Cross and Blue Shield.’ As a senior strategist at podesta.com, he follows every twitch of activity on legislation to define patients’ rights.” (Robert Pear and John Broder, “In A Lobby-Happy Washington, Politics Can Be Even Thicker Than Blood,” *The New York Times*, 9/5/00)

Ricchetti Is A Principal Lobbyist At Midwest Gateway. “Our team has decades of experience winning elections, shaping complex public policy and building the strategic coalitions and messaging needed for success in business and politics.” (Midwest Gateway, midwestgateway.com, Accessed 3/6/12)

Ricchetti Inc. Is A Private Company Categorized Under Public Relations Counselors In Washington, DC. (Manta.com, Accessed 3/8/12)

While Lobbying For The Podesta Group, Ricchetti Lobbied The White House, Where His Brother Worked:

While At The Podesta Group, Ricchetti Lobbied His Brother Steven, A Senior White House Official, On Behalf Of Blue Cross Blue Shield “In The Insurance Industry’s Effort To Kill Patients’ Rights Legislation.” “One of Tony Podesta’s partners in his lobbying firm, which he calls podesta.com, Jeffrey Ricchetti, represents the Blue Cross and Blue Shield Association in the insurance industry’s effort to kill patients’ rights legislation. But John Podesta has his own ally in pushing the bill: his White House deputy, Steven J. Ricchetti, Jeff’s older brother.” (Robert Pear and John Broder, “In A Lobby-Happy Washington, Politics Can Be Even Thicker Than Blood,” *The New York Times*, 9/5/00)

- **In The First Half Of 1999, Blue Cross Paid Ricchetti At Least \$80,000 In Lobbying Fees While Working For The Podesta Group.** (Senate Office Of Public Records, [Lobbying Disclosure Form](#), 2/14/00)
- **In The Second Half Of 1999, Blue Cross Paid Ricchetti At Least \$60,000 In Lobbying Fees While Working For The Podesta Group.** (Senate Office Of Public Records, [Lobbying Disclosure Form](#), 2/14/00)
- **In The First Half Of 2000, Blue Cross Paid Ricchetti At Least \$60,000 In Lobbying Fees While Working For The Podesta Group.** (Senate Office Of Public Records, [Lobbying Disclosure Form](#), 2/14/00)
- **In The Second Half Of 2000, Blue Cross Paid Ricchetti At Least \$60,000 In Lobbying Fees While Working For The Podesta Group.** (Senate Office Of Public Records, [Lobbying Disclosure Form](#), 2/14/00)

Records Show A Revolving Door At Ricchetti Inc.:

Luke Albee Was A Lobbyist At Ricchetti Inc. From 2005-2008 And Was The Former Chief Of Staff To Senators Mark Warner (D-VA) And Patrick Leahy (D-VT) From 1988-2004. He Was Also A Staffer For Gov. Dukakis From 1986-1988. (Center For Responsive Politics, www.opensecrets.org, Accessed 3/6/12)

James Heimbach Was A Lobbyist At Ricchetti Inc. From 2001-2006 And Was The Director For Legislative Affairs For The FCC From 1999-2001. After Lobbying For Ricchetti, He Became The Chief Of Staff For Rep. Sherrod Brown (D-OH) From 2007-2009 And Is Currently The Special Assistant Of Legislative Affairs For The White House Office Of Intergovernmental Affairs. (Center For Responsive Politics, www.opensecrets.org, Accessed 3/6/12)

Lisa Kountoupes Was A Lobbyist At Ricchetti Inc. And Was The Assistant Director For The Office Of Management & Budget, The Deputy Assistant For The Executive Office Of The President, A Staffer For Rep. John Dingell (D-MI), And A Special Assistant For The Department Of Energy. She Also Founded, Kountoupes Consulting. (Center For Responsive Politics, www.opensecrets.org, Accessed 3/6/12)

Ricchetti Has Earned Millions Lobbying For Various Clients:

Ricchetti Inc. Has Earned At Least \$27,334,750 Lobbying Congress. (Sunlight Foundation, Influenceexplorer.com, Accessed 3/8/12)

Ricchetti's Clients Include American Council of Life Insurers, American Hospital Assn., Assn. for Advanced Life Underwriting, Eli Lilly & Co, Health Management Association, Intellectual Ventures LLC, National Industrial Sand Assn., NaviMedix, Novartis AG, And Sanofi-Aventis. (Center For Responsive Politics, www.opensecrets.org, Accessed 3/6/12)

Since 2000, The American Association Of Life Insurers Has Paid Ricchetti At Least \$865,000 In Lobbying Fees. (Senate Office Of Public Records, [Lobbying Disclosure Form](#), Accessed 3/8/12)

In The First Half Of 1999, Eli Lilly Paid Ricchetti At Least \$40,000 In Lobbying Fees While He Was With Podesta Group. (Senate Office Of Public Records, [Lobbying Disclosure Form](#), Accessed 3/8/12)

In The Second Half Of 1999, Eli Lilly Paid Ricchetti At Least \$40,000 In Lobbying Fees While He Was With Podesta Group. (Senate Office Of Public Records, [Lobbying Disclosure Form](#), Accessed 3/8/12)

In 2009, Ricchetti's Clients Included General Motors, Boston Scientific Corp., Siemens AG, And Vehicle Production Group. (Center For Responsive Politics, www.opensecrets.org, Accessed 3/6/12)

Since 2001, General Motors Has Paid Ricchetti At Least \$1,840,000 In Lobbying Fees. (Senate Office Of Public Records, [Lobbying Disclosure Form](#), Accessed 3/8/12)

In 2006, Ricchetti Also Lobbied For Pfizer. (Center For Responsive Politics, www.opensecrets.org, Accessed 3/6/12)

Between 2003 And 2006, Pfizer Paid Ricchetti At Least \$880,000 In Lobbying Fees. (Senate Office Of Public Records, [Lobbying Disclosure Form](#), Accessed 3/8/12)

In 2005, Ricchetti Lobbied For AT&T, Eli Lilly & Co. Fannie Mae, GM, Siemens, And Sprint Nextel. (Center For Responsive Politics, www.opensecrets.org, Accessed 3/6/12)

Since 2001, AT&T Has Paid Ricchetti At Least \$1,570,000 In Lobbying Fees. (Senate Office Of Public Records, [Lobbying Disclosure Form](#), Accessed 3/8/12)

Between 2001 And 2005, Fannie Mae Paid Ricchetti At Least \$620,000 In Lobbying Fees. (Senate Office Of Public Records, [Lobbying Disclosure Form](#), Accessed 3/8/12)

Since 2001, Siemens Has Paid Ricchetti At Least \$1,325,000 In Lobbying Fees. (Senate Office Of Public Records, [Lobbying Disclosure Form](#), Accessed 3/8/12)

Ricchetti Is A Dedicated Donor To The Democratic Party:

Since 1998, Ricchetti Has Made At Least 215 Contributions To Democratic Candidates, Organizations, And PACs Totaling At Least \$125,050. (CQ MoneyLine, www.cqmoneyline.com, Accessed 3/6/12)

- **Since 2000, Ricchetti Has Donated At Least \$11,500 To The Democratic Senatorial Campaign Committee.** (CQ MoneyLine, www.cqmoneyline.com, Accessed 3/6/12)